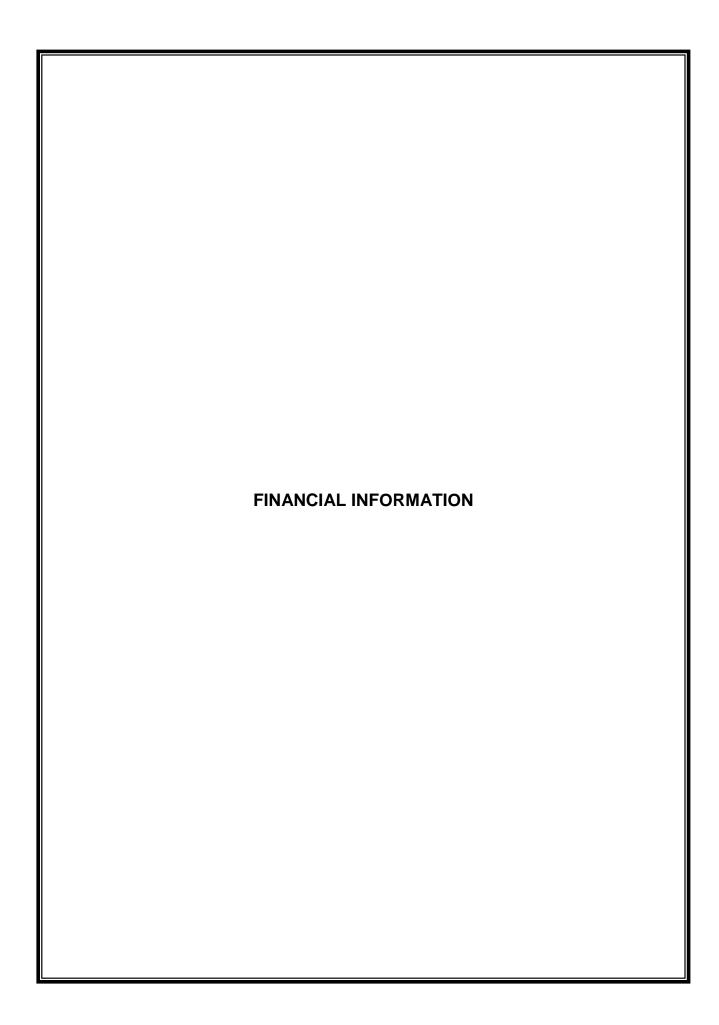
Independent Auditors' Report
Financial Statements and Schedules
For the Year Ended June 30, 2019

### Table of Contents

FINANCIAL SECTION	<u>Page</u>
Independent Auditors' Report	1-3
Management's Discussion and Analysis	4-12
Statement of Net Position	13
Statement of Revenues, Expenses and Changes in Net Position	14
Statement of Cash Flows	15-16
Component Unit - The Winthrop University Foundation Statement of Financial Position	17
Component Unit - The Winthrop University Foundation Statement of Activities	18
Component Unit - Winthrop University Real Estate Foundation, Inc. Consolidated Statement of Financial Position	19
Component Unit - Winthrop University Real Estate Foundation, Inc. Consolidated Statement of Activities	20
Notes to Financial Statements	21-70
Other Financial Information	
Supplementary Schedule Required by the Office of the South Carolina Comptroller General:	
Schedule Reconciling State Appropriation Per the Financial Statements To State Appropriation Recorded in State Accounting Records	71
Required Supplementary Information	
Schedule of Winthrop University's Proportionate Share of the SCRS and PORS Net Pension Liabilities	72
Schedule of Winthrop University's SCRS and PORS Contributions	73
Schedule of Winthrop University's Proportionate Share of the Net OPEB Liability	74
Schedule of Winthrop University's OPEB Contributions	75
SINGLE AUDIT SECTION	
Supplementary Federal Financial Assistance Reports:	
Schedule of Expenditures of Federal Awards	76-77
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards	78-79
Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by The Uniform Guidance	80-81
Notes to Schedule of Expenditures of Federal Awards	82
Summary Schedule of Prior Audit Findings	83
Schedule of Findings and Questioned Costs	84-85
Addendum Current Year Corrective Action Plan	86



MEMBERS AMERICAN INSTITUTE OF CPAS

PRIVATE COMPANIES PRACTICE SECTION
SOUTH CAROLINA ASSOCIATION OF CPAS
GOVERNMENTAL AUDIT QUALITY CENTER

### CLINE BRANDT KOCHENOWER

& Co., P.A.

Certified Public Accountants

Established 1950

ALBERT B. CLINE, CPA (1923-2013) RAYMOND H. BRANDT, CPA

BEN D. KOCHENOWER, CPA, CFE, CVA, CICA, CGMA TIMOTHY S. BLAKE, CPA, PFS BRANDON A. BLAKE, CPA

#### Independent Auditors' Report

The Board of Trustees of Winthrop University Rock Hill, South Carolina

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and the discretely presented component units of Winthrop University, a component unit of the State of South Carolina, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the Winthrop University Foundation and the Winthrop Real Estate Foundation, Inc., which represent 100 percent of the discretely presented component units presented in the financial statements. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Winthrop University Foundation and Winthrop University Real Estate Foundation Inc., is based solely on the report of other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements. The financial statements of The Winthrop University Foundation and Winthrop Real Estate Foundation, Inc. were not audited in accordance with *Government Auditing Standards*.

Winthrop University Rock Hill, South Carolina Page Two

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such, opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and discretely presented component units of Winthrop University as of June 30, 2019, and the respective changes in financial position, and where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, the Schedule of the University's Proportionate Share of the Net Pension Liability, the Schedule of the University's Pension Contributions, the Schedule of the University's Proportionate Share of the Net OPEB liability, and the Schedule of the University's OPEB Contributions as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Winthrop University Rock Hill, South Carolina Page Three

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Winthrop University's basic financial statements. The other financial information is presented for purposes of additional analysis as required by Office of the South Carolina Comptroller General and is not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), and is not a required part of the basic financial statements.

Such information is the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the other financial information and the schedule of expenditures of federal awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 27, 2019, on our consideration of Winthrop University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

Gaffney, SC

September 27, 2019

Caill - VESA

### Office of Finance and Business Affairs

# WINTHROP UNIVERSITY MANAGEMENT'S DISCUSSION AND ANALYSIS YEAR ENDED JUNE 30, 2019

The following discussion and analysis has been prepared by management to provide an overview of the financial position and activities of Winthrop University (the University) for the year ended June 30, 2019. This discussion should be read in conjunction with the financial statements and accompanying notes to the financial statements. The financial statement presentation for the University has been prepared to meet the requirements of Governmental Accounting Standards Board ("GASB") Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments, and GASB Statement No. 35, Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities. The University also complies with the requirements of GASB Statements 36, 37, 38 and 61 that were issued to amend Statements 34 and 35. In the year ended June 30, 2015, the University adopted GASB Statement No. 68, Accounting and Financial Reporting for Pensions. In the year ended June 30, 2018, the University adopted GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions.

#### Introduction

Winthrop is a public, comprehensive university that is ranked 8th by U.S. News & World Report among Southern public universities and in the top 25 of public and private institutions in the region. Through an educational experience that blends liberal arts, professional programs, global awareness and civic engagement, Winthrop helps students develop the knowledge, skills, and values that will enrich their lives and prepare for all the future holds.

Founded in 1886, Winthrop offers bachelor's and master's degrees through both on-campus and online programs. Our historic and scenic campus is located in Rock Hill, South Carolina, just 20 minutes south of Charlotte. Our traditions of national caliber academics, championship athletics, and student-centered achievements create a campus community that is known for its diversity, excellence, and family atmosphere.

Dr. Daniel F. Mahony completed his fourth year as Winthrop's 11th president in Fiscal Year 2019. During his first year, Dr. Mahony began a strategic planning process to identify the University's priorities for the future and to determine how best to allocate resources in order to achieve those priorities. Then, at the start of the 2016-17 academic year, Dr. Mahony announced Winthrop's strategic plan, "The Winthrop Plan: A Strategy to Become a National Model for a Student-Centered University Experience". The "Winthrop Plan" consists of five goals and initiatives that Winthrop will achieve to drive enrollment, retention, student success, diversity and fundraising in order to become a national model for a student-centered university experience. In his announcement, Dr. Mahony noted that this plan will guide the University through 2025 and the process of reviewing this plan will drive Winthrop's allocation of funds through these years.

In October 2018, Dr. Mahony updated the campus and community on the progress related to the Winthrop Plan's five goals:

- More than 400 undergraduate students were engaged in research projects. At the annual showcase of Undergraduate Research and Creative Endeavors or SOURCE more than 250 students who represented at least 30 departments and programs from all five colleges presented their scholarly findings.
- Third party endorsements remain positive U.S. News and World Report's "America's Best Colleges" rated Winthrop in eighth place again for Southern public universities, within the top 20 in the region for Best Colleges for Veterans and in the top 15 for the quality of undergraduate teaching.
- Minority student achievement is still strong Winthrop was noted as a top-performer (#2 nationally) by Education Trust for black student success last year. This year, the university's black student average 6-year graduation rate is just shy of 60 percent above the overall university average and 14 percentage points above the national average for black students.
- **Graduation rates are improving** Winthrop's 6-year graduation rate for the fall 2013 cohort for next year will exceed 60 percent for the first time as far back as this rate has been tracked. The university continues to see improvement in the 4-year rates as well, with a 7.7 percent increase over the last three years.
- New enrollment strategies are set to have an impact Four graduate online programs, which enrolled 75 students, were added in the fall and several new degrees are coming. The Bachelor of Professional Studies will help adult degree seekers finish course work they started months or years ago. Others currently offered or approved include graduate degrees for education leadership, sport and fitness administration, and sports marketing and revenue generation, and undergraduate degrees in music technology and a human nutrition concentration in chronic disease prevention.
- Winthrop's student placement rate is up For the first time since Winthrop started tracking this statistic in the Winthrop Plan, Winthrop met its goal of 91 percent, a positive indicator of graduates' career and graduate school preparation.
- Partnerships are enhancing the quality of life for Winthrop and Rock Hill Winthrop's involvement in the City's Knowledge Park and electric bus system initiatives, Comporium's Bike Share program and Miracle Park all point to the vital role Winthrop is playing in the community, which will continue to reap great benefits over time.
- **Minority hiring continues to impress** In meeting the institution's affirmative action goals for women and minorities, Winthrop's #2 spot in the state is one-tenth of a point from the top. Winthrop reached its stretch target goal of 18 percent for diversity of faculty and managerial staff, and is seeing an increase in minority applicants for positions across campus.
- Winthrop is fiscally sound The University's debt ratio continues its downward trend, its
  unrestricted net position is up (above \$20 million) and the endowment is growing. Winthrop
  provided \$21 million in scholarship/grant dollars from the university and the foundation last year.
  That is significant given 45 percent of Winthrop students are Pell eligible, and those students, and
  many others, rely on scholarship support.
- **New giving option introduced** The Winthrop Leadership Society recognizes donors who make annual gifts over \$1,000 to Winthrop in one, or multiple, gift areas for a five-year period. So far, 51 donors have made pledges through this new giving option.

#### **Statement of Net Position**

The purpose of the Statement of Net Position is to present to the readers of the financial statements a fiscal snapshot of Winthrop University. The Statement of Net Position is a point-of-time financial statement that presents data concerning assets (current and noncurrent), deferred outflows of resources, liabilities (current and noncurrent), deferred inflows of resources, and net position of the University as of the end of the fiscal year. Current assets are those that are reasonably expected to be realized in cash or sold or consumed within one year. Current liabilities are obligations whose liquidation is expected to require the use of current assets.

Net position is divided into three major categories. The first category, net investment in capital assets, provides the University's equity in property, plant, and equipment owned by the institution. The next category is restricted net position, which is divided into two categories, nonexpendable and expendable. The corpus of nonexpendable restricted resources is not available for expenditure. Expendable restricted net position is available for expenditure by the University but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. The final category is unrestricted net position. The unrestricted portion of net position is available to the institution for any lawful purpose of the University. Although the unrestricted portion is not subject to externally imposed restrictions, substantially all of the University's unrestricted net position is designated for various academic or future capital initiatives.

The following Condensed Statement of Net Position has been presented to comply with the changes required by GASB Statements 68 and 75. The unrestricted net position is a negative as a result of the adoption of GASB 68 and 75 and the recognition of the University's proportionate share of the net liabilities for the South Carolina Retirement System (SCRS), the South Carolina Police Officers Retirement System (PORS), and Other Postemployment Benefits (OPEB). For additional information, see <a href="Impact of GASB 68">Impact of GASB 68</a> and 75 on page 9, as well as Notes 10 and 11 in the accompanying notes to the financial statements.

CONDENSED STATEMENT OF NET POSITION			Increase/
	2019	2018	(Decrease)
ASSETS			
Current Assets	\$ 33,106,707	\$ 28,640,417	\$ 4,466,290
Capital Assets, Net of Accumulated Depreciation	96,857,435	100,818,950	(3,961,515)
Other Noncurrent Assets	16,165,380	18,393,044	(2,227,664)
Total Assets	146,129,522	147,852,411	(1,722,889)
DEFERRED OUTFLOWS OF RESOURCES	19,116,510	21,787,277	(2,670,767)
LIABILITIES			
Current Liabilities	26,180,370	25,368,862	811,508
Noncurrent Liabilities	36,816,057	43,287,116	(6,471,059)
Net Pension Liability	93,404,144	95,623,000	(2,218,856)
Net OPEB Liability	85,509,791	85,877,134	(367,343)
Total Liabilities	241,910,362	250,156,112	(8,245,750)
DEFERRED INFLOWS OF RESOURCES	14,847,054	12,540,914	2,306,140
NET POSITION			
Net Investment in Capital Assets	59,239,206	57,816,093	1,423,113
Restricted for Nonexpendable	499,628	499,628	0
Restricted for Expendable	2,362,028	2,314,791	47,237
Unrestricted *	(153,612,246)	(153,687,850)	75,604
Total Net Position	\$ (91,511,384)	\$ (93,057,338)	\$ 1,545,954

<sup>\*</sup>See Impact of GASB 68 and 75 on page 9. Exclusive of the GASB 68 and 75 changes, the Unrestricted Net Position increased by \$2,296,747 to a total of \$22,484,366.

- Current Assets increased by \$4,466,290. This increase occurred primarily in cash and cash
  equivalents within current operating funds as a result of the year's revenues exceeding expenses,
  which had a positive effect on cash and net position. In addition, investment earnings in funds held
  with the State Treasurer increased just over \$1M compared to earnings in the previous year.
- Capital Assets, Net of Accumulated Depreciation decreased by \$3,961,515, which was primarily a
  result of depreciation expense in the amount of \$5,160,593 offset by \$1,199,078, the value of
  assets placed into service net of assets removed from service during the fiscal year.
- Other Noncurrent Assets decreased by \$2,227,664. This decrease was primarily in Restricted Cash and Cash Equivalents as a result of Master Lease and Renovation Project funds (\$2M) spent during FY19 that had been on hand at FY18 year end. These funds were spent for the Instructional Equipment purchased with proceeds obtained through the State of SC Master Lease Program, the project renovations on Byrnes Conservatory of Music received from non-recurring funding allocated by the SC Legislature, and Wofford Stabilization Project expenses accrued in FY18 but disbursed in FY19 for expenses supported by housing operations. In addition, a carryover of approximately \$230,000 of State Lottery Technology funding was spent in FY19 on classroom and computer lab equipment.

- Deferred Outflows of Resources decreased by \$2,670,767, which related to the Net Pension (NPL) and Net OPEB (NOL) liabilities. Under GASB 68 and 75, the investment and net liability experience and contributions subsequent to the measurement date are reported in Deferred Outflows of Resources. Variances from year to year can related to such measurements as differences between expected and actual experience, changes of assumptions, and net difference between projected and actual earnings on investments. See Notes 10 and 11 for additional details.
- Current Liabilities increased by \$811,508 overall, of which \$700,000 was in Accounts Payable and Accrued Liabilities. Accrued Payroll and Related Liabilities actually increased by \$2,170,361 as a result of the July 1 payroll accrued as of June 30 and paid out July 1. In the previous year, because July 1 fell on a weekend, there was no like accrual since the actual payroll disbursement date was June 29. This increase in payroll liabilities was offset by a decline in Trade Payables of \$860,000, which primarily resulted from a reduction in accrued 2018 expenses related to Capital and Renovation project expenses for Byrnes Conservatory of Music renovations, Margaret Nance Fire Alarm and Wofford Stabilization projects. And finally, Funds Held in Trust declined by just under \$600,000 primarily resulting from a reduction in Center for Educator Recruitment, Retention and Advancement's (CERRA) Teaching Fellow carryover funds disbursed in FY2019.
- Noncurrent Liabilities decreased by \$6,471,059. Long-term debt and related premiums on long term debt decreased by \$6,670,233. This decrease in debt resulted from the principal payments made, as well as the bond premium amortized. This reduction was offset by a \$177,502 increase in the long term portion of the Compensated Absences liability and a \$21,672 increase in Perkins Loan Federal Liability.
- Net Pension Liability (NPL) decreased by \$2,218,856. This liability is the University's proportionate share of the pension liability amount related to its defined benefit plans. The NPL amount is provided by the South Carolina Public Employee Benefit Authority's (PEBA's) consulting actuary, and reported in accordance with the GASB 68 requirements. Total pension liability may be impacted annually by the cost of service accrued by participants, interest accrued on the liability, the impact of benefit and assumption changes, the cost of benefit payments, and the difference between expected and actual plan experience.
- Net OPEB Liability decreased by \$367,343. This liability is the University's proportionate share of the postemployment benefits other than pension. The Other Postemployment Benefits Trust Funds (OPEB Trusts), collectively refers to the South Carolina Retiree Health Insurance Trust Fund (SCRHITF) and the South Carolina Long-Term Disability Insurance Trust Fund (SCLTDITF). These OPEB Trusts are administered by PEBA-Insurance Benefits. The OPEB liability amount is reported in accordance with the GASB 75 requirements. Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future such as future employment, mortality, and the healthcare cost trend. Like the Net Pension Liability, the net OPEB liability may be impacted annually by the cost of service accrued by participants, interest accrued on the liability, the impact of benefit and assumption changes, the cost of benefit payments, and the difference between expected and actual plan experience.
- The University's overall net position increased by \$1,545,954.
  - Net Investment in Capital Assets increased by \$1,423,113. As mentioned earlier, the overall Capital Asset value declined by \$3,961,515 as a result of depreciation expense in excess of the value added for new assets less assets disposed. However, this is offset with current year debt payments net of change in amortized premiums, debt proceeds on hand, and the advanced refunding (in Deferred Outflows of Resources) in the amount of \$5,384,628.

- Restricted for Expendable Net Position increased by \$47,237 primarily as a result of a
  decrease of \$207,030 in the year-end balance in non-exchange restricted grants offset by
  an increase of \$42,446 in scholarships and \$209,413 in debt service funds. The remaining
  \$2,408 was a slight increase in the balance in loan funds.
- And finally, the Unrestricted Net Position increased by \$75,604 overall. Exclusive of GASB 68 and 75 changes, the Unrestricted Net Position actually increased by \$2,296,747 in fiscal year 2019. (See additional explanation in <a href="Impact of GASB 68 and 75">Impact of GASB 68 and 75</a> that follows.) This increase was offset by a decrease of \$2,221,143 in the Unrestricted Net Position resulting from changes in the NPL and the NOL.

#### Impact of GASB 68 and 75

The new GASB 68 and 75 standards create *accounting* liabilities rather than legal liabilities. Although pursuant to accounting standards, the University must report its proportionate share of the pension and other postemployment benefit liabilities for the state's defined benefit retirement and other postemployment benefit plans, the University has no legal requirement to fund or pay out that share of the liabilities. The University is responsible only for making the contributions required by state law during any given year, and cannot pay down or pay off its proportionate shares because they are multiple employer cost-sharing plans. Internally, the University's management must continue to ensure that the University's financial position is sound. In fiscal year 2019, when excluding the GASB 68 and 75 impact, the University's Unrestricted Net Position actually increased by \$2,296,747 to a total of \$22,484,366. This increase was primarily a result of recognized savings on vacant positions and increased investment earnings.

Following is the University's net position with the GASB 68 and 75 impact reported discretely.

NET POSITION		2019	2018	Increase/ (Decrease)
Net Investment in Capital Assets	\$	59,239,206	\$ 57,816,093	\$ 1,423,113
Restricted for Nonexpendable		499,628	499,628	0
Restricted for Expendable		2,362,028	2,314,791	47,237
Unrestricted (exclusive of GASB 68 and 75)		22,484,366	20,187,619	2,296,747
Unrestricted (GASB 68 and 75 portion)	(	(176,096,612)	(173,875,469)	(2,221,143)
Total Net Position	\$	(91,511,384)	\$ (93,057,338)	\$ 1,545,954

#### Statement of Revenues, Expenses and Changes in Net Position

Changes in total net position as presented on the Statement of Net Position are based on the activity presented in the Statement of Revenues, Expenses and Changes in Net Position. The purpose of this statement is to present the revenues received by the University, both operating and nonoperating, the expenses paid by the University, operating and nonoperating, and any other revenues, expenses, gains, and losses received or spent by the University. Operating revenues are those that are earned in exchange for goods or services provided while carrying out the mission of the University. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues. Nonoperating revenues are revenues received for which goods and services are not provided. For example, state appropriations are reported as nonoperating because they are provided by the legislature to the University without the legislature directly receiving commensurate goods and services for those revenues.

The Statement of Revenues, Expenses and Changes in Net Position is prepared on the accrual basis of accounting. Accrual accounting records the financial effects of transactions on an entity in the period in which those transactions occur rather than in the period in which cash is received or paid. Revenues are recognized when services or goods are provided. Expenses are recognized when resources are utilized in order to produce goods or services.

#### CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

YEAR ENDED JUNE 30, 2019			Increase/
	2019	2018	(Decrease)
			_
Operating Revenues	\$ 101,924,555	\$ 106,205,708	\$ (4,281,153)
Operating Expenses	132,478,900	137,850,756	 (5,371,856)
Operating Loss	 (30,554,345)	(31,645,048)	1,090,703
Nonoperating Revenues (Expenses)	31,671,196	28,236,838	 3,434,358
Gain before Other Revenues, Expenses, Gains, or Losses	1,116,851	(3,408,210)	4,525,061
Other Revenues, Expenses, Gains, or Losses	429,103	630,692	 (201,589)
Increase/(Decrease) in Net Position	\$ 1,545,954	\$ (2,777,518)	\$ 4,323,472
Net Position – Beginning of Year	\$ (93,057,338)	\$ (1,191,117)	\$ (91,866,221)
Cumulative Effect of Accounting and Reporting			
Entity Changes	0	(89,088,703)	89,088,703
Increase/(Decrease) in Net Position	1,545,954	(2,777,518)	 4,323,472
Net Position – End of Year	\$ (91,511,384)	\$ (93,057,338)	\$ 1,545,954

The Statement of Revenues, Expenses and Changes in Net Position reflects an increase in net position for the year. Some highlights of the information presented on the Statement of Revenues, Expenses and Changes in Net Position are as follows:

- Operating Revenues decreased overall by \$4,281,153.
  - While net Student Tuition and Fees revenue declined by only \$317,833, the Scholarship Discounts and Allowances amount declined by \$854,049 and gross tuition and fee revenue declined by \$1,171,882. The decreases in the discount and gross revenue amounts were a result of a fall 2018 enrollment decline. While some of the decline in enrollment was in new freshman and transfer students, improved 6 year and 4 year graduation rates also effected the decline.
  - Sales and Services Athletic Activities increased by \$125,968 primarily in Big South distributions, as well as sponsorship and advertising revenue.
  - O Grants and Contracts revenues declined \$3,190,093. CERRA's state funded Rural Teacher Recruitment (RTR) grant recognized \$3.6M less in FY2019 as compared to FY2018. This decline in grant revenues was offset by an increase of \$170K in Winthrop's Materials Science Education Grant and \$275K in the newly obtained Behavioral Risk Factor Surveillance Systems Survey (BRFSS) and Adult Tobacco Survey (ATS) Contracts.
  - Operating revenues for Sales and Services of Auxiliary Enterprise Activities also decreased by \$1,050,213 resulting from a decline in occupancy rates in the campus residence halls, which impacted both the housing and dining services auxiliary enterprises.
  - Other Operating Revenues increased by \$186,633 primarily in revenues received from grant administrative and student payment plan fees.

- Operating Expenses decreased overall by \$5,371,856.
  - Personnel Costs remained consistent with FY2018 with a decline of \$24,901.
  - While Fringe Benefit expenses declined by just under \$700,000, actual fringe costs exclusive of GASB 68 & 75 increased by \$1,048,467. This increase resulted from the rate increases for retirement and health benefit premiums.
  - o Within Operating Expenses, Services and Supplies declined by \$5.4M. Expenses decreased in CERRA's Rural Teaching Recruitment Grant (\$3.6M) as there were additional funds available and spent in FY2018 from a one-time FY2017 carryforward. In addition, renovation project and instructional equipment expenses were just under \$1.3M less in FY2019 resulting from the work and/or completion in FY2018 of such projects as Thurmond and Stone House Roofs, Thurmond Wireless, Wofford Stabilization, as well as the Instructional Equipment Master Lease purchases. Services and Supplies expenses also declined by \$1.25M in the funds supported by student fees, Educational & General/Activity (\$906K) and Auxiliary (\$342K), as a result of intentional budget reductions made to offset the impact of enrollment and occupancy declines. This was offset by an increase of \$1.1M in Services and Supplies expenses within funds that are supported by other revenues such as those derived from athletics and university events.
  - The decline in Fringe Benefit and Services and Supplies was offset by an increase of just under a total of \$800,000 for utilities, scholarship and fellowships, and depreciation costs.
- Nonoperating Revenues (Expenses) increased by a total of \$3,434,358.
  - State Appropriation revenues increased in total by \$1,214,305, of which \$847,576 was in additional recurring funds, \$28K in State Lottery Technology funding, and the remainder in allocations related to the employer health insurance and retirement rate increases.
  - Gift revenues increased by \$1,032,342 primarily in contributions from the Winthrop Foundation for Named Scholarship awards (\$765K) and the Winthrop University Real Estate Foundation (\$113K). The University also received \$134K in donated equipment from the food service provider in accordance with the terms of the contract executed in August 2018.
  - Investment income increased by \$1,260,238 as a result of higher earning rates with funds held and invested by the State Treasurer. This increase includes an end of year restate to market adjustment for \$475K, which is required by GASB to measure and report investments at fair value.
- As a result of the changes in revenues and expenses, the University's overall Net Position increased by \$1,545,954 in fiscal year 2019.

#### **Capital Asset and Debt Activity**

The University issued no new debt in fiscal year 2019. With no new issues, and the year's principal and interest payments, as well as the amortization of bond premiums, the University's long term debt (including bond premium) was reduced by \$6.75M in 2019. The University currently has no plans to issue additional debt within the next fiscal year.

#### **Economic Outlook**

As a public institution, the University's economic outlook is directly affected by the State of South Carolina's economic position. In the Fiscal Year 2019-20 Appropriations Bill, the University received an additional \$1,958,372 in recurring appropriations and \$7,500,000 in nonrecurring appropriations to be used to address campus building maintenance needs.

For fall 2019, the University experienced a record number of students applying for freshman admission, which led to an 8.3% increase in new freshman enrollment. In addition, with the start of the second academic year for four new online graduation programs, total graduate enrollment increased by 16.4%.

The University will recognize increased costs in the new year for personnel resulting from a 2 percent general base pay increase for university employees with base salaries of less than \$100,000, and a \$600 one-time bonus for university employees who earn \$70,000 or less. The University will also recognize increased employee benefit costs in the new year resulting from an increase in the South Carolina (SCRS) and Police Officer's (PORS) Retirement System rates (from 20.61% to 21.81% for SCRS and from 23.29% to 24.49% for PORS). Again, in 2019-20, the University is to receive a credit of approximately \$475,000 from Public Employee Benefit Authority (PEBA) to help offset the increases in retirement rates. In addition, the University received an allocation of state funds in the amount of \$364,926 to help offset the 2% salary increase and \$337,645 to help offset increased benefit costs.

The University's Board of Trustees and management will continue to focus efforts on the Winthrop Plan goals while monitoring economic factors and will adjust budget projections accordingly to ensure the University's overall financial position remains sound.

Justin T. Oates

Vice President for Finance and Business Affairs

Amanda Maghsoud

Associate Vice President for Finance

Statement of Net Position June 30, 2019

ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$	26,134,897
Accounts Receivable, Net	•	4,990,947
Inventories		359,354
Accrued Interest Receivable		85,768
Prepayments		1,535,741
Total Current Assets		33,106,707
NONCURRENT ASSETS		
Cash and Cash Equivalents		
Restricted		11,925,016
Endowment		1,073,737
Accounts Receivable, Net		1,333,757
Perkins Loans Receivable, Net		1,832,870
Capital Assets, Net		96,857,435
Total Noncurrent Assets		113,022,815
Total Assets		146,129,522
DEFERRED OUTFLOWS OF RESOURCES		19,116,510
Total Assets and Deferred Outflows of Resources		165,246,032
LIABILITIES		
CURRENT LIABILITIES		40.074.000
Accounts Payable and Accrued Liabilities Unearned Revenue		13,274,600
		5,418,641 5,702,558
Current Portion of Long-Term Debt Current Portion of Compensated Absences		1,784,571
Total Current Liabilities		26,180,370
Total Gurrent Elabilities		20,100,370
NONCURRENT LIABILITIES		
Compensated Absences		839,182
Perkins Loan Federal Liability		2,180,973
Bond Premium on Long-Term Debt		3,259,834
Long-Term Debt		30,536,068
Net Pension Liability		93,404,144
Net OPEB Liability		85,509,791
Total Noncurrent Liabilities		215,729,992
Total Liabilities		241,910,362
DEFERRED INFLOWS OF RESOURCES		14,847,054
Total Liabilities and Deferred Inflows of Resources		256,757,416
NET POSITION		
Net Investment in Capital Assets		59,239,206
Restricted For:		00,200,200
Nonexpendable:		
Scholarships and Fellowships		499,628
Expendable:		100,000
Scholarships and Fellowships		361,275
Grants		415,282
Loans		279,082
Debt Service		1,306,389
Unrestricted		(153,612,246)
Total Net Position	\$	(91,511,384)
	$\dot{-}$	, , ,==-/

Statement of Revenues, Expenses and Changes in Net Position For the Year Ended June 30, 2019

REVENUES OPERATING REVENUES		
Student Tuition and Fees (of which \$245,107 of Revenues are Pledged for Athletic Facility Revenue Bonds Series 2001A5 and \$5,330,563 of Revenues are Pledged for General Obligation Bonds)  (Not of Scholarship Pieceurts and Alleganness of \$38,301,478)	\$	45,718,083
(Net of Scholarship Discounts and Allowances of \$38,291,478) Grants and Contracts		31,135,004
Sales and Services of Educational Activities		3,310,719
Sales and Services of Athletic Activities		2,246,928
Sales and Services of Auxiliary Enterprise Activities (of which \$5,713,288 of Auxiliary Revenues are Pledged under the Higher Education Bond Act)		17,559,563
Other Fees		1,368,917
Other Operating Revenues		585,341
Total Operating Revenues		101,924,555
EXPENSES		
Personnel Costs		56,969,558
Fringe Benefits		24,091,691
Service and Supplies		34,627,886
Utilities		3,638,812
Scholarships and Fellowships		7,990,360
Depreciation		5,160,593
Total Operating Expenses		132,478,900
Operating Loss		(30,554,345)
NONOPERATING REVENUES (EXPENSES)		
State Appropriations		17,645,826
Grants and Contracts		(2,585)
Federal Grants and Contracts		9,470,865
Gifts		3,162,967
Investment Income/(Loss)		1,497,594
Interest Expense		(1,067,636)
Other Nonoperating Revenues	-	964,165
Net Nonoperating Revenues Gain Before Other Revenues, Expenses, Gains or Losses		31,671,196 1,116,851
Federal Capital Grants and Contracts		1,110,031
·		400 400
Capital Appropriations		429,103
Increase/(Decrease) in Net Position		1,545,954
NET POSITION		
Net Position - Beginning of Year		(93,057,338)
Net Position - End of Year	\$	(91,511,384)

Statement of Cash Flows For the Year Ended June 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES		
CASH RECEIVED FROM Student Tuition and Fees (Net of Scholarship Discounts and Allowances)	\$	45,632,281
Grants and Contracts	Ψ	31,274,061
Sales and Services of Educational Activities		3,322,277
Sales and Services of Athletic Activities		2,364,091
Sales and Services of Auxiliary Enterprise Activities		17,559,563
Other Fees		1,368,916
Collection of Loans		457,591
Receipts of Funds Held for Others		(1,098,187)
Inflows from Federal Direct Lending Loans to Students		38,822,581
Other Receipts CASH PAID FOR		585,341
Personnel Costs		(55,264,548)
Fringe Benefits		(21,270,191)
Service and Supplies		(36,600,475)
Utilities		(3,638,812)
Students		(7,942,532)
Loans to Students		-
Payments of Funds Held for Others		495,601
Outflows from Federal Direct Lending Loans to Students		(38,741,696)
Net Cash Used by Operating Activities		(22,674,138)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
State Appropriations		17,923,192
Gifts and Grants		3,025,651
Federal Grants and Contracts		9,335,698
Commissions		673,548
Other Sources Principal Paid on Noncapital Debt and Lease		290,617 (4,885,000)
Proceeds from Debt		(967,633)
Net Cash Provided by Noncapital Financing Activities		25,396,073
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		_
Proceeds from Capital Debt		_
Federal Capital Grants and Contracts		_
Capital Appropriations		429,097
Purchases of Capital Assets		(1,064,347)
Principal Paid on Capital Debt and Lease		(899,163)
Interest and Fees		(829,829)
Net Cash Used by Capital and Related Financing Activities		(2,364,242)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest Income		1,480,076
Net Cash Provided by Investing Activities		1,480,076
Net Change in Cash and Cash Equivalents		1,837,769
Cash and Cash Equivalents - Beginning of Year		37,295,881
Cash and Cash Equivalents - End of Year	\$	39,133,650

Statement of Cash Flows, Continued For the Year Ended June 30, 2019

## Reconciliation of Operating Loss to Net Cash Provided (Used) by Operating Activities:

Operating Loss Adjustments to Reconcile Operating Loss to Net Cash	\$ (30,554,345)
Provided (Used) by Operating Activities:  Depreciation Expense Change in Assets and Liabilities:	5,160,593
Accounts Receivable, Net Inventories	(603,380)
Prepayments Deferred Outflows of Resources Accounts Payable and Accrued Liabilities Accrued Salaries and Related Expenses Unearned Revenue	(33,881) 2,366,797 (1,408,235) 2,170,361 238,601
Net Pension Liability Net OPEB Liability Deferred Inflows of Resources Compensated Absences	 (2,218,856) (367,343) 2,440,545 135,005
Net Cash Used by Operating Activities	(22,674,138)
Reconciliation of Cash and Cash Equivalents to the Statement of Net Position	
Cash and Cash Equivalents Classified as Current	26,134,897
Cash and Cash Equivalents Classified as Noncurrent Restricted	11,925,016
Cash and Cash Equivalents Classified as Noncurrent Endowment	 1,073,737
	 39,133,650
Non-Cash Transactions:	
Disposal of Capital Assets Acquisition of Capital Assets Through Donations	 (7,025) 134,731
	\$ 127,706

# COMPONENT UNIT - THE WINTHROP UNIVERSITY FOUNDATION STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

(With comparative information for December 31, 2017)

Pledge Receivables 328,734 835,927 1,164,661 1,0	
Cash and Equivalents \$ 888,994 - 888,994 Pledge Receivables 328,734 835,927 1,164,661 1,0	53,583
Pledge Receivables 328,734 835,927 1,164,661 1,0	•
	09.339
Less: Pledge Discounts (30,768) (77,614) (108,382)	,
	34,755)
Less: Allowance for Doubtful Accts (82,183) (147,194) (229,377) (1	51,258)
Pooled Investments, at Fair Value 51,195,113 - 51,195,113 54,0	75,074
Split Interest Investments, at Fair Value - 1,840,064 1,840,064 2,1	17,658
Due To/From Other Funds (52,696,451) 52,696,451 -	-
Beneficial Interest in Perpetual Trust - 675,986 675,986 7	77,787
Cash Value of Life Insurance - 71,380 71,380	74,023
Property Held for Resale 565,000 - 565,000	-
Office Furniture and Equipment, at Cost 164,528 - 164,528 1	64,528
Less: Accumulated Depreciation (164,528) - (164,528) (1	64,528)
Total Assets <u>168,439</u> <u>55,895,000</u> <u>56,063,439</u> <u>58,7</u>	21,451
Liabilities and Net Assets	
Liabilities:	
Accounts Payable 24,494 47,931 72,425	84,741
Payroll Liabilities 9,948 - 9,948	15,426
Actuarial Liability of Annuities Payable 1,435,684 1,435,684 1,8	02,987
Total Liabilities 34,442 1,483,615 1,518,057 1,9	03,154
Net Assets:	
Without Donor Restrictions 133,997 - 133,997 (	67,052)
With Donor Restrictions - 54,411,385 54,411,385 56,8	85,349
Total Net Assets 133,997 54,411,385 54,545,382 56,8	18,297
Total Liabilities and Net Assets \$ 168,439 55,895,000 56,063,439 58,7	21,451

## COMPONENT UNIT - THE WINTHROP UNIVERSITY FOUNDATION STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED DECEMBER 31, 2018

(With comparative information for the year ended December 31, 2017)

			Decemb	er 31
	ithout Donor estrictions	With Donor Restrictions	2018 Total	2017 Total
REVENUES, GAINS AND OTHER SUPPORT:	 			
Contributions	\$ 714,440	3,663,292	4,377,732	2,982,326
Provision for Doubtful Accounts	(60,803)	(17,317)	(78,120)	61,571
Provision for Pledge Discounts	(28,492)	(45,135)	(73,627)	(1,699)
Investment Earnings	1,488	(3,463,272)	(3,461,784)	8,158,754
Change in Value of Split-Interest Trusts	-	265,503	265,503	114,741
Change in Cash Surrender Value	-	(2,643)	(2,643)	782
Reimbursements and Other	 <u> </u>	<u> </u>	<u> </u>	144,079
Total	 626,633	400,428	1,027,061	11,460,554
Net Assets Released From Restrictions	 2,026,575	(2,026,575)	<u>-</u>	<u>-</u>
TOTAL	 2,653,208	(1,626,147)	1,027,061	11,460,554
EXPENSES				
Operating:				
Salaries and Benefits	469,413	-	469,413	478,331
Directors' Expenses	2,803	-	2,803	2,596
Rent	11,269	-	11,269	11,269
Telephone	400	-	400	1,041
Office Supplies, Postage and Printing	11,277	-	11,277	10,858
Insurance	6,088	-	6,088	10,626
Professional Fees	16,337	-	16,337	17,419
Software	12,930	-	12,930	33,583
Travel and Entertainment	3,259	-	3,259	4,292
Credit Card Fees	10,849	<u> </u>	10,849	10,199
Total Operating	 544,625	<u> </u>	544,625	580,214
Fund Raising:				
Development Salaries	123,986	-	123,986	215,599
Principal Gifts	20,332	-	20,332	18,363
Annual Fund	44,178	-	44,178	53,121
Donor Relations	9,444	-	9,444	8,957
Travel	19,794	-	19,794	7,188
Advancement Services	55,198	<u> </u>	55,198	69,318
Total Fund Raising	 272,932	<u> </u>	272,932	372,546
Grants to Winthrop University:				
General Scholarships	250,994	-	250,994	250,340
Restricted Scholarships, Grants and Annuities	2,026,575	-	2,026,575	2,120,512
Alumni Association	29,570	-	29,570	71,422
President's Salary Supplement	 175,280		175,280	175,280
Total Grants to Winthrop University	 2,482,419	<del>-</del>	2,482,419	2,617,554
TOTAL	 3,299,976	<u> </u>	3,299,976	3,570,314
CHANGE IN NET ASSETS BEFORE TRANSFERS	(646,768)	(1,626,147)	(2,272,915)	7,890,240
Transfers				
Charitable Gift Annuities	-	-	-	-
Management Fee	769,109	(769,109)	-	-
Other	 78,708	(78,708)	<u> </u>	
NET ASSETS, BEGINNING	 (67,052)	56,885,349	56,818,297	48,928,057
NET ASSETS, ENDING	\$ 133,997	54,411,385	54,545,382	56,818,297

#### **COMPONENT UNIT**

## WINTHROP UNIVERSITY REAL ESTATE FOUNDATION, INC. CONSOLIDATED STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total Net Assets
<u>Assets</u>			
Current assets:			
Cash and cash equivalents	\$ 682,857	94,513	777,370
Trustee cash reserved for operations	1,577,857	-	1,577,857
Accounts receivable	282,930	2,537	285,467
Mortgage note receivable	-	95,960	95,960
Prepaid expenses	12,983		12,983
Total current assets	2,556,627	193,010	2,749,637
Noncurrent assets:			
Bond closing costs, net	111,399	-	111,399
Trustee cash reserved for debt service	1,025,627	-	1,025,627
Trustee cash reserved for repairs	1,059,918	-	1,059,918
Trustee cash reserved for operating contingencies	210,298	-	210,298
Property and equipment, net	11,473,067	-	11,473,067
Real estate gifts	-	668,000	668,000
Other Assets			
Total noncurrent assets	13,880,309	668,000	14,548,309
Total assets	16,436,936	861,010	17,297,946
<u>Liabilities and Net Assets</u>			
Current liabilities:			
Accounts payable	1,115,875	2,000	1,117,875
Current portion of long-term debt	615,000		615,000
Total current liabilities	1,730,875	2,000	1,732,875
Noncurrent liabilities:			
Long-term debt	13,195,000	-	13,195,000
Notes payable	<u> </u>	<u></u> _	
Total noncurrent liabilities	13,195,000		13,195,000
Total liabilities	14,925,875	2,000	14,927,875
Net Assets:			
Without donor restrictions			
Designated by the Board of Directors	102,529	-	102,529
Undesignated	1,408,532	-	1,408,532
With donor restrictions			
Purpose restricted		859,010	859,010
Total net assets	1,511,061	859,010	2,370,071
Total liabilities and net assets	\$ 16,436,936	861,010	17,297,946

The accompanying notes are an integral part of these financial statements.

#### COMPONENT UNIT

# WINTHROP UNIVERSITY REAL ESTATE FOUNDATION, INC. CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018

	Without D Restricti		With Donor Restrictions	Total	
Revenues, gains, and other support: Program revenues	\$	3,264,728	-	3,264,728	
Real estate gifts Income from real estate gifts, net Interest on mortgage note receivable		- - -	25,085 4,930	25,085 4,930	
Other income  Net assets released from restrictions  Satisfaction of program restrictions		260,321 12,200	- (12,200)	260,321	
Total revenues, gains, and other support		3,537,249	17,815	3,555,064	
Expenses and losses: Program services Management and general Mission gifts to related parties		2,834,313 52,919 508,180	- - -	2,834,313 52,919 508,180	
Total expenses and losses	·	3,395,412		3,395,412	
Change in net assets		141,837	17,815	159,652	
Net assets, December 31, 2017		1,369,224	841,195	2,210,419	
Net assets, December 31, 2018	\$	1,511,061	859,010	2,370,071	

Notes to Financial Statements June 30, 2019

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

<u>Nature of Operations:</u> Winthrop University (the "University") is a State-supported, coeducational institution of higher education. Winthrop's primary mission is to provide personalized and challenging undergraduate, graduate and continuing professional education programs of national caliber within a context dedicated to public service to the State of South Carolina. All eligible bachelor, master and specialist degrees in the liberal arts and sciences, education, business and the visual and performing arts are nationally accredited.

Reporting Entity: Historically, the University has been treated as a part of the primary government of the State of South Carolina, and its funds were previously reported in the state's higher education enterprise funds in the Comprehensive Annual Financial Report of the State of South Carolina. During fiscal year 2012-13, the State of South Carolina implemented GASB Statement No. 61, *The Financial Reporting Entity: Omnibus* an amendment of GASB Statements No. 14 and No. 34. As a result of this implementation, the University is now reported as a discretely presented component unit on the State of South Carolina's Comprehensive Annual Financial Report. Discrete presentation entails reporting component unit financial data in one or more columns separate from the financial data of the primary government instead of blending the University's financial information into the State's financial information.

The financial reporting entity, as defined by GASB Statement No. 14, *The Financial Reporting Entity*, and amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, and GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*, consists of the primary government, organizations for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion could cause the financial statements to be misleading or incomplete. The University has determined that the financial reporting entity consists of the primary government, Winthrop University, as well as its' component units, The Winthrop University Foundation (the Foundation) and Winthrop University Real Estate Foundation, Inc. (WUREF, Inc.).

The Foundation, a legally separate component unit of Winthrop University, is an independent not-for-profit tax exempt public charity incorporated under the laws of South Carolina on November 8, 1973, and organized to foster, cooperate, and assist in the growth, development, and advancement of the University. The Foundation is governed by an independent Board of Directors, and is exclusively a charitable and educational corporation within the meaning of section 501(c) (3) of the IRS Code of 1954. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of, the University, the Foundation is considered a component unit of the University.

The Foundation is reported in separate financial statements because of the difference in its reporting model, as further described below, and because their financial year does not coincide with the University's. Effective July 1, 2003, the Foundation changed its financial year-end from June 30 to December 31. Therefore, the accompanying statement of activities is for the year ended December 31, 2018. Complete financial statements for the Foundation can be obtained by calling 803-323-2229.

WUREF, Inc., also a legally separate component unit of Winthrop University, is a nonprofit corporation organized under the laws of the State of South Carolina in August 1999. WUREF, Inc. was formed for the benefit of the University and their stated purpose is to encourage gifts of real estate and to develop, own, manage, lease and sell real property for the University.

In fulfilling this purpose, WUREF, Inc. has formed two separate, wholly owned subsidiaries. In December 2001, WUREF Development, LLC (WUREF, LLC) was created in order to construct a new student housing opportunity for the University. The Courtyard at Winthrop (The Courtyard), a 406-bed, townhouse-style housing facility was completed and opened for occupancy in January 2003. WUREF, LLC's charge is to ensure the continued viability of The Courtyard through maximum occupancy percentages and fiscal responsibility.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### **Reporting Entity: Continued**

In November 2003, WUREF, Inc. also formed Winthrop Real Estate, LLC (WRE, LLC). WRE, LLC was created in order to develop, own, manage, lease and sell real property for the University.

All financial activities of the two separate organizations have been consolidated in the financial statements of WUREF, Inc.

The majority of resources, or income thereon, that WUREF, Inc. holds and invests are restricted to the activities of the University. Because these restricted resources held by WUREF, Inc. can only be used by, or for the benefit of, the University, WUREF, Inc. is considered a component unit of the University.

WUREF, Inc. is reported in separate financial statements because of the difference in its reporting model, as further described below, and because their financial year does not coincide with the University's. WUREF, Inc. previously maintained a June 30 accounting year-end. On October 21, 2003, the board of directors elected to revise its fiscal year end to December 31. Therefore, the accompanying statement of activities is for the year ended December 31, 2018. Complete financial statements for WUREF, Inc. can be obtained by calling 803-323-2374.

The Foundation and WUREF, Inc. report their financial results in accordance with Financial Accounting Standard Board (FASB) Statements. Most significant to the their operations and reporting models are FASB Statement No. 116, *Accounting for Contributions Received and Contributions Made*, and FASB Statement No. 117, *Financial Reporting for Not-for-Profit-Organizations*. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to either the Foundation or WUREF, Inc.'s financial information in the University's financial reporting entity for these differences, however significant note disclosures (See Note 19) to the Foundation and WUREF Inc.'s financial statements have been incorporated into the University's Notes to the Financial Statements.

Basis of Presentation: Effective July 1, 2001, the financial statement presentation for the University has been prepared to meet the requirements of Governmental Accounting Standards Board (GASB) Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments, and GASB Statement No. 35, Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities. The University also meets the requirements of GASB Statements 36, 37, and 38 that were issued to amend Statements 34 and 35. The financial statement presentation provides a comprehensive, entity-wide perspective of the University's net assets, revenues, expenses and changes in net assets and cash flows that replaces the fund-group perspective previously required.

For 2013, the University implemented Governmental Accounting Standards Board (GASB) Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position.* GASB Statement No. 63 identifies net position, rather than net assets, as the residual of all other elements presented in a statement of financial position. This change was incorporated in the University's 2013 financial statements; however, there was no effect on beginning net position.

Effective for the fiscal year ending June 30, 2014, the University adopted Governmental Accounting Standards Board (GASB) Statement No. 65, *Items Previously Reported as Assets and Liabilities*. GASB Statement No. 65 identifies deferred outflows of resources and deferred inflows of resources for certain items previously reported as assets and liabilities. Adoption of this statement resulted in no material impact to the University.

Effective for the fiscal year ending June 30, 2015, the University adopted Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions an amendment of GASB Statement No. 27.* The University reports its proportionate share of the State of South Carolina's net pension liability (See Note 10).

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

**Basis of Presentation:** Continued

Effective for the fiscal year ending June 30, 2018, the University adopted Governmental Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The University reports its proportionate share of the State of South Carolina's net Other Post Employment Benefits (OPEB) liability (See Note 11).

Basis of Accounting: For financial reporting purposes, the University is considered a special-purpose government engaged only in business-type activities. Accordingly, the University's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. Student tuition and fees are presented net of scholarships and fellowships applied to student accounts, while stipends and other payments made directly are presented as scholarship and fellowship expenses. All significant intra-institutional transactions have been eliminated.

The University has elected not to apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989.

<u>Cash and Cash Equivalents</u>: For purposes of the statement of cash flows, the University considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Funds invested through the State of South Carolina State Treasurer's Office are considered cash equivalents.

Accounts Receivable: Accounts receivable consist of tuition and fee charges to students and auxiliary enterprise services provided to students. Accounts receivable also include amounts due from the Federal government, State and Local governments, or private sources, in connection with reimbursement of allowable expenditures made pursuant to the University's grants and contracts. Accounts receivable are recorded net of estimated uncollectible amounts. The Perkins Loan Receivable is presented entirely as noncurrent (see Note 3).

<u>Inventories</u>: Inventories are carried at cost determined by using the first in first out method for all inventories except Printing Services whose inventory is based on "last price paid" and the Health Center inventory of pharmaceutical drugs and miscellaneous items which is based on last in first out.

<u>Prepayments</u>: Prepayments arise when the University pays for goods or services in advance. Such transactions typically occur for insurance and travel. The policy is to record as a prepayment any transaction over \$1,000 for which payment had been made prior to June 30, 2019 but for which the goods or services would not be received until after July 1, 2019.

<u>Capital Assets</u>: Capital assets are recorded at cost at the date of acquisition or fair market value at the date of donation in the case of gifts. The University follows capitalization guidelines established by the State of South Carolina. All land is capitalized, regardless of cost. Qualifying improvements that rest in or on the land itself are recorded as depreciable land improvements. Major additions and renovations and other improvements that add to the usable space, prepare existing buildings for new uses or extend the useful life of an existing building are capitalized. The University capitalizes movable personal property with a unit value in excess of \$5,000 and a useful life in excess of two years and depreciable land improvements, buildings and improvements and intangible assets costing in excess of \$100,000. Routine repairs and maintenance and library materials, except individual items costing in excess of \$5,000, are charged to operating expenses in the year in which the expense was incurred.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

Capital Assets: Continued

Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The University has selected a useful life of 25 to 50 years for buildings, renovations and land improvements. The useful life for machinery, equipment and vehicles varies between 2 and 25 years depending on the asset. A full year of depreciation is taken the year the asset is placed in service and no depreciation is taken in the year of disposition. Effective July 1, 2011, all new purchases of capital assets are depreciated based on the prorated number of days in service in the year acquired. In the year the asset is disposed, depreciation is calculated for the prorated number of days in service until the asset is removed from service.

Interest cost incurred during the construction phase of capital assets is reflected in the capitalized value of the asset constructed net of interest earned on the invested proceeds over the same period.

<u>Deferred Outflows of Resources and Deferred Inflows of Resources</u>: Concepts Statement No. 4, *Elements of Financial Statements*, introduced and defined these elements as a consumption of net assets by the government that is applicable to a future reporting period, and an acquisition of net assets by the government that is applicable to a future reporting period, respectively.

Deferred outflows of resources includes the deferred amount on a bond refunding which is being recognized as a component of interest expense in a systematic manner over the life of the debt. Deferred inflows of resources represents resources received on voluntary nonexchange transactions relating to a future period.

Changes in net pension liability not included in pension expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the net pension liability are reported as deferred outflows of resources. See Note 10 for further details.

Changes in net OPEB liability not included in OPEB expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the net OPEB liability are reported as deferred outflows of resources. See Note 11 for further details.

<u>Unearned Revenues</u>: Unearned revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but relate to the subsequent accounting period. Unearned revenues also include amounts received from grant and contract sponsors that have not yet been earned.

Other types of unearned revenues represent admissions prepayments and other miscellaneous deposits. Student deposits are recognized as revenue during the semester for which the fee is applicable and earned when the deposit is nonrefundable to the student under the forfeit terms of the agreement.

<u>Compensated Absences</u>: Employee vacation pay expense is accrued at year-end for financial statement purposes. The liability and expense incurred are recorded at year-end as compensated absences in the Statement of Net Position, and as a component of personnel costs in the Statement of Revenues, Expenses and Changes in Net Position.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

Net Assets: The University's net assets are classified as follows:

Net investment in capital assets: This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets.

Restricted net assets - nonexpendable: Nonexpendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Restricted net assets - expendable: Restricted expendable net assets include resources in which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties.

*Unrestricted net assets:* Unrestricted net assets represent resources derived from student tuition and fees, appropriations and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the University, and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty and staff.

The University's policy for applying expenses that can use both restricted and unrestricted resources is delegated to the departmental administrative level. General practice is to first apply the expense to restricted resources and then to unrestricted resources.

<u>Classification of Revenues</u>: The University has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating revenues: Operating revenues generally result from exchange transactions to provide goods or services related to the University's principal ongoing operations. These revenues include (1) student tuition and fees received in exchange for providing educational services, housing, health services and other related services to students; (2) fees received from organizations and individuals in exchange for miscellaneous goods and services provided by the University; and (3) grants and contracts that are essentially the same as contracts for services that finance programs the University would not otherwise undertake. Certain indentures require the University to pledge various revenues to meet debt payments. The University has disclosed those revenues pledged on the face of the Statement of Revenues, Expenses and Changes in Net Position.

Nonoperating revenues: Nonoperating revenues include activities that have the characteristics of nonexchange transactions. These revenues include gifts and contributions, appropriations, interest income and any grants and contracts that are not classified as operating revenues or restricted by the grantor to be used exclusively for capital purposes.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

Scholarship Discounts and Allowances: Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses and Changes in Net Position. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the University and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants, and other Federal, State or nongovernmental programs, are recorded as either operating or nonoperating revenues in the University's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the University has recorded a scholarship discount and allowance.

<u>Sales and Services of Educational Activities</u>: Revenues from sales and services of educational and other activities generally consist of amounts received from instructional, laboratory, research and public service activities that incidentally create goods and services which may be sold to students, faculty, staff and the general public. The University receives such revenues primarily from public service activities.

<u>Sales and Services of Athletic Activities</u>: Revenues from sales and services of athletic activities generally consist of amounts received from athletic event ticket sales, advertising sales and participatory fees received from opposing teams.

<u>Sales and Services of Auxiliary Enterprises Activities:</u> Auxiliary enterprise revenues primarily represent revenues generated by housing, cafeterias, health services, vending and bookstore. Internal services of auxiliary enterprise activities and the related expenditures of University departments have been eliminated.

<u>Use of Estimates in Accounting</u>: The University has used estimates in certain situations to enable it to properly prepare the financial statements. Estimates are used to determine the useful life of long-lived assets such as buildings and equipment. The University has used estimates as provided by the South Carolina Comptroller General's Office in developing the estimates of useful lives. In addition, the University has estimated the percentage of accounts receivable that may not be collected, typically known as the allowance for doubtful accounts. The University uses an aging analysis to estimate this allowance - the longer the accounts receivable has gone unpaid, the greater the possibility the amount will not be collected.

**Income Taxes**: Winthrop University, as a political subdivision of the State of South Carolina, is excluded from Federal income taxes under Section 115(1) of the Internal Revenue Code, as amended.

Component Units: See Note 19.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS

All deposits of the University are under the control of the State Treasurer, who by State law, has sole authority for investing State funds.

The following schedule reconciles Deposits to the Statement of Net Assets amounts:

STATEMENT OF NET ASSETS:  Cash and Cash Equivalents - Current  Cash and Cash Equivalents - Restricted	\$ 26,134,897
Debt Service	1,893,550
Capital Project	3,767,622
Student Loan	6,011,224
Grants and Contracts	252,620
Other	-
Cash and Cash Equivalents - Endowment	 1,073,737
Total	39,133,650
DEPOSITS:	 _
Cash on Hand	690,949
Deposits Held by State Treasurer	38,442,701
Other Deposits	 
Total	\$ 39,133,650

#### Perkins Loan Program Cash

At June 30, 2019, Winthrop University had approximately \$581,000 in an account with a Financial Institution for exclusive use by the Perkins Loan Program. Approximately \$331,000 of these funds is not collateralized.

#### Deposits Held by State Treasurer

State law requires full collateralization of all State Treasurer bank balances. The State Treasurer must correct any deficiencies in collateral within seven days. At June 30, 2019, Winthrop University had \$38,442,701 in Deposits Held by State Treasurer. Information pertaining to the reported amounts, fair values, and credit risk of the State Treasurer's deposits is disclosed in the Comprehensive Annual Financial Report of the State of South Carolina.

With respect to investments in the State's internal cash management pool, all of the State Treasurer's investments are insured or registered or are investments for which the securities are held by the State or its agents in the State's name. Information pertaining to the reported amounts, fair values, and credit risk of the State Treasurer's investments is disclosed in the Comprehensive Annual Financial Report of the State of South Carolina.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS, Continued

Concentration of Credit Risk and Market Risk - Non Governmental Discretely Presented Component Unit

#### The Winthrop University Foundation

The Foundation's concentration of potential credit and market risk lies primarily with its investments. This exposure is limited by the Foundation's investment objectives and policies that require the investment portfolio be adequately diversified among types, issuers, industries and geographic regions and utilizes multiple investment managers. The Foundation also had a concentration of cash in one bank account that exceeded the FDIC insurance limits by \$486,045 at December 31, 2018. These deposits were in a high credit quality institution.

Concentration of Credit Risk - Non Governmental Discretely Presented Component Unit

#### Winthrop University Real Estate Foundation, Inc.

WUREF, Inc. maintains bank accounts at various banks. The Federal Deposit Insurance Corporation (FDIC) insures accounts at an individual institution up to \$250,000. The amounts on deposit at each bank, at times during the year, may have exceeded the federally insured limit. The amount on deposit in excess of the federally insured limit at December 31, 2018 was \$4,253,970.

Cash and Cash Equivalents - Non Governmental Discretely Presented Component Unit

#### The Winthrop University Foundation

The Foundation considers all interest bearing money market accounts and short-term investments with an initial maturity of three months or less at the date of purchase to be cash equivalents. The Foundation places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation provides coverage for certain qualifying and participating non-interest bearing transaction accounts up to an aggregate of \$250,000 per bank per taxpayer.

As of December 31, 2018, the Foundation had a bank balance of \$736,045 which exceeds FDIC insurance limits by \$486,045.

Cash and Cash Equivalents - Non Governmental Discretely Presented Component Unit

#### Winthrop University Real Estate Foundation, Inc.

Cash and cash equivalents at December 31, 2018 were as follows:

Unrestricted	\$ 682,857
Restricted	 94,513
	\$ 777,370

The restricted cash must be transferred to The Winthrop University Foundation (a related party) when the related real estate gifts are sold in the future.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS, Continued

Trustee Cash - Non Governmental Discretely Presented Component Unit

#### Winthrop University Real Estate Foundation, Inc.

Trustee cash is monies on deposit within WUREF, LLC. These funds relate to the issuance of bonds for the purposes of The Courtyard. The funds were obtained either from the proceeds of the issuance of the bonds, or were allocated from operations to the reserve accounts in compliance with covenants agreed upon in the bond issuance. The trustee cash accounts at December 31, 2018 are as follows:

Trustee cash reserved for operations	\$ 1,577,857
Trustee cash reserved for debt service	1,025,627
Trustee cash reserved for repairs	1,059,918
Trustee cash reserved for operating contingencies	210,298
	\$ 3,873,700

Availability of Assets - Non Governmental Discretely Presented Component Unit

#### Winthrop University Real Estate Foundation, Inc.

Financial assets available within one year of the balance sheet date for general expenditures are as follows:

Cash and cash equivalents	\$ 777,370
Trustee cash reserved for operations	1,577,857
Accounts receivable	285,467
Mortgage note receivable	95,960
	\$ 2,736,654

<u>Liquidity Management - Non Governmental Discretely Presented Component Unit</u>

#### The Winthrop University Foundation

The Winthrop University Foundation's financial assets available within one year of the balance sheet date for unrestricted expenditures are as follows:

Cash and cash equivalents	\$ 888,994
Contributions receivalbe, current (net)	 215,782
	\$ 1,104,776

The Foundation strives to maintain cash and short-term investment balances on hand to meet 60 days of ordinary business expenses. The cash balance at year end was high in preparation for large scholarhip invoices typically occurring in the first quarter of each calendar year. These invoices average \$500,000 per quarter in addition to operating expenses of approximately \$211,000 for each 60 day period. The Foundation's Investment Policy Statement requires at least 75% of the portfolio to be allocated to liquid investments with conversion to cash of no more than three days.

The Foundation's Board is considering a policy for maintaining a reserve for unrestricted net assets. For 2019, a portion of unrestricted revenues has been budgeted to fund this reserve account. The Foundation does not maintain a line of credit.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS, Continued

Investments - Non Governmental Discretely Presented Component Unit

#### The Winthrop University Foundation

2018 marked two full years of assets invested with Vanguard. The investment portfolio includes all net assets with donor restrictions. Pooling these assets serves to maximize the earnings potential of the funds.

Shares of Vanguard Real Estate Index Institutional Fund were in a net unrealized loss position at year end with unrealized net losses of (\$281,339). These assets comprise 9.74% of the total portfolio allocation.

Investments, excluding cash equivalents, at December 31, 2018 are summarized as follows:

		Total
	Vanguard	Portfolio
US Equity	\$ 3,199	3,199
US Equity Index Funds	19,084,606	19,084,606
Non-US Equity Index Funds	11,847,220	11,847,220
US Fixed Income Index Funds	11,469,126	11,469,126
Non-US Fixed Income Index Funds	4,058,340	4,058,340
REIT Index Funds	4,732,622	4,732,622
Total Investments	\$ 51,195,113	51,195,113

Fair Value Measurements - Non Governmental Discretely Presented Component Unit

#### The Winthrop University Foundation

The Foundation is required to present its financial instruments using a framework that measures fair value under accounting principles generally accepted in the United States of America. Fair value is defined as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. This statement requires fair value measurements to be classified and disclosed in one of the following three categories (Fair Value Hierarchy):

- Level 1 Financial instruments with unadjusted, quoted prices listed on active market exchanges.
- Level 2 Financial instruments valued using inputs that include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset and liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Financial instruments that are not actively traded on a market exchange and require using significant unobservable inputs in determining fair value.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS, Continued

Fair Value Measurements - Non Governmental Discretely Presented Component Unit, Continued

#### The Winthrop University Foundation, Continued

The following is a description of the valuation methodologies used for the Foundation's assets measured at fair value at December 31, 2018:

Money Market Fund: Valued at NAV. The Foundation invests in this fund to provide daily liquidity. Fair value is based on the NAV that can be validated with a sufficient level of observable activity (i.e. purchases and sales at NAV). The Foundation held this type of asset at December 31, 2018 (Level 2).

Equities: Valued at the closing price reported on the active market on which the individual Securities are traded (Level 1).

EFTs, Mutual Funds, US and Non-US Equity Funds, US and Non-US Fixed Income Funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Foundation are open-end mutual funds registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Foundation are deemed to be actively traded (Level 1).

REIT Index Funds: Shares in real estate investment trusts are actively traded and are reflected at the daily closing price (Level 1).

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments measured at fair value at December 31, 2018:

	Level 1	Level 2	Level 3	Total
Vanguard Cash/Money Market	\$ -	152,948	-	152,948
US Equity	3,199	-	-	3,199
US Equity Index Funds	19,084,606	-	-	19,084,606
Non-US Equity Index Funds	11,847,220	-	-	11,847,220
US Fixed Income Index Funds	11,469,126	-	-	11,469,126
Non-US Fixed Income Index Funds	4,058,340	-	-	4,058,340
REIT Index Funds	4,732,622			4,732,622
Total	\$ 51,195,113	152,948		51,348,061

Management of Underwater Funds - Non Governmental Discretely Presented Component Unit

#### The Winthrop University Foundation

It is the Foundation's policy to distribute annually up to four percent of the trailing five-year average of the endowment's total asset value, with the understanding that this spending rate plus inflation will not normally exceed total return on investment. However, it is understood that this total return basis for calculating spending is sanctioned by the Uniform Prudent Management of Institutional Funds Act (UPMIFA), under which guidelines the Foundation is permitted to invade the corpus to the extent that the value of the corpus exceeds 85% of the original gift value, with the stipulation that donors must agree to the invasion of their corpus. In practice, invading the corpus for any amount below 100% of corpus is only done in very rare circumstances where withholding funds might prevent a student from returning to Winthrop. The Investment Committee monitors policies of peer institutions as well as industry best practices. The spending policy and investment policy statement are reviewed on an annual basis.

Notes to the Financial Statements, Continued June 30, 2019

#### NOTE 2 - CASH AND CASH EQUIVALENTS, OTHER DEPOSITS AND INVESTMENTS, Continued

Management of Underwater Funds - Non Governmental Discretely Presented Component Unit, Continued

#### The Winthrop University Foundation, Continued

Additionally, the Foundation Board has implemented reductions to the endowment management fee over a four year span to preserve endowment corpus. The Foundation's endowment management fee for 2018 was 1.75%, reduced to 1.5% in 2019 to align with the industry average. Investment advisory fees have also been substantially reduced since moving all investments to Vanguard in 2016.

At year end, 49% of the Foundation's endowments were underwater, compared to 11.5% in 2017. The rise in underwater funds is attributed to market losses of -6.18% for 2018. The fair value of underwater funds was \$17,719,910, compared to their original corpus value of \$19,033,035. The resulting aggregate amount of underwater deficiency was (\$1,313,125).

#### **NOTE 3 – ACCOUNTS RECEIVABLE**

Accounts receivable as of June 30, 2019, are summarized as follows:

State Appropriations	\$ 554,732
Student Accounts	4,576,579
Less Allowance for Doubtful Accounts	(1,400,083)
Student Loans Receivable - Federal Perkins	1,832,870
Less Allowance for Doubtful Accounts	-
Federal Grants and Contracts	648,840
State Grants and Contracts	242,699
Local Grants and Contracts	7,288
Foundations	1,488,428
Capital Improvement Bond Funds	135
Other	 206,086
Total Accounts Receivable, Net of Allowance	8,157,574
Less: Noncurrent Perkins Loan Receivable (See Note 4)	(1,832,870)
Less: Noncurrent Student Accounts Receivable,	
Net of Allowance for Doubtful Accounts	 (1,333,757)
Accounts Receivable, Net - Current	\$ 4,990,947

The State appropriations receivable represents monies due from the State General Fund for applicable University personnel services and employer contribution expenditures accrued at June 30 but paid in July from 2019-2020 appropriations. State law provides for such payroll costs to be paid from next year's appropriations.

Allowances for doubtful accounts for student accounts receivable are established based upon actual losses experienced in prior years and evaluations of the current account portfolio. At June 30, 2019, the allowance for uncollectible student accounts is valued at \$1,400,083.

The capital improvement bond funds receivable represents funds held by the State Treasurer that have been expended but not drawn.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 3 - ACCOUNTS RECEIVABLE, Continued

Contributions Receivable - Non Governmental Discretely Presented Component Unit

## The Winthrop University Foundation

Contributions receivable consist of pledges receivable and estimated receivables from split-interest trusts for which the Foundation is the remainder beneficiary but not the trustee. They are summarized as follows at December 31, 2018:

Less than One Year	\$ 82,542
One to Five Years	1,069,577
Over Five Years	12,542
	1,164,661
Less Unamortized Discount	(108,382)
Less Allowance for Doubtful Pledges	 (229,377)
Net Unconditional Promises to Give	\$ 826,902

Discount rates ranged from 2.76% to 3.07%.

Mortgage Note Receivable - Non Governmental Discretely Presented Component Unit

### Winthrop University Real Estate Foundation, Inc.

On December 20, 2013, WUREF, Inc. entered into a mortgage note agreement of \$115,000 with a real estate company with an average interest rate of 5.00 percent. The note resulted from the sale of a gift of real estate and is being held for The Winthrop University Foundation. The note is due in quarterly installments plus interest. On December 1, 2018, there was a final balloon payment due of all outstanding principal and interest. The borrower paid an additional installment of \$2,282 on December 1, 2018 reducing the payment amount to \$95,960. In January 2019, WUREF, Inc. received the final balloon payment. Maturity on the mortgage note receivable is scheduled as follows for years ending December 31:

2018	95,960
2019	-
2020	 -
	\$ 95,960

# NOTE 4 - PERKINS LOANS RECEIVABLE AND FEDERAL LIABILITY

Student loans made through the Federal Perkins Loan Program comprise substantially all of the loans receivable as of June 30, 2019. The entire receivable balance, as well as cash on hand associated with the program, is classified as Noncurrent Restricted Assets. The Perkins Loan program provides various repayment options; students have the right to repay the loans over periods up to 10 years depending on the amount of the loan and loan cancellation privileges the student may exercise. As the University determines that loans are uncollectible, the loans are written off and assigned to the U.S. Department of Education. At June 30, 2019, the allowance for uncollectible student loans is valued at \$0 because the U.S. Department of Education has the ultimate responsibility for collecting the loan.

The U.S. Congress began discussions regarding the reauthorization of Title 20 USC Sec 1087ff dealing with the Perkins Loan Program. The funds contributed by the Federal Government are refundable in the event the University decides to no longer participate in the program. As of June 30, 2019, the University has recorded a long-term liability in the amount of \$2,180,973, representing the Federal portion of the loan program.

Notes to the Financial Statements, Continued June 30, 2019

# **NOTE 5 - CAPITAL ASSETS**

Capital asset activity for the year ended June 30, 2019 is summarized as follows:

	Beginning Balance July 1, 2018 Increases Decreases						
Capital Assets Not Being Depreciated: Land	\$	5,539,853	-	-	5,539,853		
Construction in Progress Collections		- 198,631			- 198,631		
Total Capital Assets Not Being Depreciated		5,738,484	-	-	5,738,484		
Other Capital Assets:							
Buildings and Improvements		184,917,978	100,000	-	185,017,978		
Machinery, Equipment and Other		17,759,642	1,106,103	(305,247)	18,560,498		
Vehicles		347,635	-	-	347,635		
Total Other Capital Assets at Historical Cost		203,025,255	1,206,103	(305,247)	203,926,111		
Less Accumulated Depreciation For:							
Buildings and Improvements		(95,575,257)	(4,094,942)	-	(99,670,199)		
Machinery, Equipment and Other		(12,096,074)	(1,054,824)	298,222	(12,852,676)		
Vehicles		(273,458)	(10,827)		(284,285)		
Total Accumulated Depreciation		(107,944,789)	(5,160,593)	298,222	(112,807,160)		
Capital Assets, Net	\$	100,818,950	(3,954,490)	(7,025)	96,857,435		

Net Investment in capital assets of \$59,239,206 as of June 30, 2019 is determined as follows:

Capital Assets, Net	\$ 96,857,435
Less Debt:	
Current Portion of Long-Term Debt	(5,702,558)
Long-Term Debt	(30,536,068)
Bond Premium on Long-Term Debt	(3,259,834)
Advanced Refunding	1,602,215
Plus Note Payable/Non Capital	62,870
Plus Unspent Bond Proceeds	215,146
Total Invested in Capital Assets, Net of Related Debt	\$ 59,239,206

# Equipment - Non Governmental Discretely Presented Component Unit

# The Winthrop University Foundation

A summary of equipment at December 31, 2018 follows:

Ψ	164,528
	(164,528)
\$	-
	\$

Depreciation expense for the year ended December 31, 2018 was \$0.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 5 - CAPITAL ASSETS, Continued

Property and Equipment - Non Governmental Discretely Presented Component Unit

# Winthrop University Real Estate Foundation, Inc.

Account balances as of December 31, 2018 are as follows:

Land	\$ 535,823
Buildings	15,989,062
Furniture and Fixtures	680,414
Machinery and Equipment	 101,340
	17,306,639
Less: Accumulated Depreciation	 (5,833,572)
	\$ 11,473,067

Depreciation charged to expense during 2018 was \$326,336. This is a non-cash expense.

### NOTE 6 - DEFERRED OUTFLOWS OF RESOURCES

As of June 30, 2019, deferred outflows of resources related to pension plans is \$12,878,201 (see Note 10). As of June 30, 2019, the University has deferred outflows of resources related to postemployment benefits other than pensions (OPEB) of \$4,628,594 (see Note 11).

On May 1, 2012, the University issued General Obligation Bonds to refund outstanding General Obligation Bonds (see Note 8). These current refundings and advanced refundings resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$1,035,984. As of June 30, 2019, the University has \$207,197 remaining on this deferred amount on bond refundings which is being recognized as a component of interest expense on an annual basis over the life of the new bond.

On March 1, 2016, the University issued General Obligation Bonds to refund outstanding General Obligation Bonds (see Note 8). This advanced refunding resulted in a net deferred advance refunding of \$1,759,850. As of June 30, 2019, the University has \$1,176,690 remaining on this which is being recognized as a component of interest expense on an annual basis over the remaining life of the old bond or the life of the new bond, whichever is shorter.

On June 1, 2016, the University issued Higher Education Facility Revenue Bonds Series 2016A and 2016B to refund outstanding Higher Education Facility Revenue Bonds (see Note 8). These advanced refundings resulted in a net deferred advance refunding of \$436,655. As of June 30, 2019, the University has \$218,328 remaining on these which is being recognized as a component of interest expense on an annual basis over the remaining life of the old bond or the life of the new bond, whichever is shorter.

The remaining balance in deferred outflows of resources represents a deposit the University paid on a five year contract to an external vendor. At the end of the contract period, the vendor will return this deposit to the University.

Notes to the Financial Statements, Continued June 30, 2019

# **NOTE 7 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

Accounts Payable and Accrued Liabilities as of June 30, 2019, are summarized as follows:

# **CURRENT**

Accrued Payroll and Related Liabilities	\$ 5,946,900
Trade Payables	1,186,204
Accrued Interest Payable	404,786
Funds Held in Trust	5,392,593
Student Deposits and Prepayments	290,060
Construction Contract Retainage	52,557
Other Accrued Liabilities	 1,500
Total Accounts Payable	\$ 13,274,600

Accounts Payable - Non Governmental Discretely Presented Component Unit

# Winthrop University Real Estate Foundation, Inc.

At December 31, 2018, accounts payable primarily consisted of \$946,148 in funds owed to Winthrop University (a related party) in connection with amounts due to them for management of The Courtyard.

# **NOTE 8 - LONG-TERM DEBT**

Long-term debt for the year ended June 30, 2019 is as follows:

	June 30,			June 30,	Due Within
	2018	Additions	Reductions	2019	One Year
Bonds, Notes and Capital Leases					
General Obligation Bonds	\$ 31,490,000	-	(3,525,000)	27,965,000	3,685,000
Unamortized Premium	4,227,467	-	(967,633)	3,259,834	-
Athletic Facilities Bond	360,000	-	(120,000)	240,000	120,000
Higher Education Facilities Bond	6,980,000	-	(1,240,000)	5,740,000	1,270,000
Notes Payable	61,505	-	-	61,505	7,294
Master Lease Program					
Notes Payable	2,898,021	-	(853,972)	2,044,049	572,122
Capital Lease Obligations					
(See Note 9)	233,263		(45,191)	188,072	48,142
Total Bonds, Notes and	_				
Capital Leases	46,250,256		(6,751,796)	39,498,460	5,702,558
Other Liabilities					
Accrued Compensated Absences	2,488,748	1,884,584	(1,749,579)	2,623,753	1,784,571
Perkins Loan Federal Liability	2,159,301	21,672		2,180,973	
Total Other Liabilities	4,648,049	1,906,256	(1,749,579)	4,804,726	1,784,571
Total Long-Term Liabilities	\$ 50,898,305	1,906,256	(8,501,375)	44,303,186	7,487,129

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

### **Bonds Payable**

Bonds payable consisted of the following at June 30, 2019:

	Rates	Dates	 Balance
General Obligation Bonds			
Series 2009A	2.5% to 4.12%	04/01/19	\$ -
Series 2012D	4.0% to 5.0%	04/01/22	5,435,000
Series 2012E	2.5% to 5.0%	04/01/24	1,090,000
Series 2013A	3.0% to 5.0%	10/01/25	1,960,000
Series 2016B	5.00%	04/01/29	 19,480,000
Total General Obligation Bonds			 27,965,000
Athletic Facilities			
Revenue Bonds Series 2001A5	4.59%	10/01/20	 240,000
Higher Education Facilities			
Revenue Bonds Series 2016A	1.92%	04/01/24	4,850,000
Revenue Bonds Series 2016B	2.92%	04/01/24	 890,000
Total Higher Education Facilities			5,740,000
Total Bonds Payable			\$ 33,945,000

General Obligation Bonds are backed by the full faith, credit and taxing power of the State of South Carolina. Tuition revenue is pledged up to the amount of annual debt requirements for the payment of principal and interest on General Obligation Bonds. The legal debt margin for General Obligation Bonds is that the maximum amount of annual debt service shall not exceed ninety percent of tuition for the preceding fiscal year. Tuition bond fees for the preceding year 2018 were \$6,092,576, which results in a legal annual debt service at June 30, 2019 of \$5,483,318.

The Athletic Facilities Revenue Bond covenants require the University to pledge revenues from a special student fee imposed upon students as part of the cost of attending the University and a special admissions fee on all paid admissions to athletic facilities. The Auxiliary Facilities Revenue Bond covenants require the University to pledge the revenues of the bookstore for payment of principal and interest. The Higher Education Facilities Bond covenants require the University to pledge the net revenues from housing facilities for payment of principal and interest.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

The scheduled maturities of the bonds payable by type are as follows:

		 Principal	Interest	Payments
General Obl	igation Bonds			
2009A	2020	-	-	-
	2021	-	-	-
	2022	-	-	-
	2023	-	-	-
	2024	-	-	-
	2025-2029	-	-	-
	2030-2034	-	-	-
	2035-2039	 		
Total Se	ries 2009A Bonds	\$ -		
2012D	2020	1,795,000	271,750	2,066,750
	2021	1,905,000	182,000	2,087,000
	2022	1,735,000	86,750	1,821,750
	2023	-	-	-
	2024	-	-	-
	2025-2029	-	-	-
	2030-2034	-	-	-
	2035-2039	 -		
Total Se	ries 2012D Bonds	\$ 5,435,000	540,500	5,975,500
2012E	2020	200,000	44,025	244,025
	2021	205,000	34,025	239,025
	2022	220,000	23,775	243,775
	2023	230,000	12,775	242,775
	2024	235,000	5,875	240,875
	2025-2029	-	-	-
	2030-2034	-	-	-
	2035-2039	 		
Total Se	ries 2012E Bonds	\$ 1,090,000	120,475	1,210,475

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

			Principal	Interest	Payments
General Obli	gation Bonds, Continued				
2013A	2020		245,000	78,750	323,750
	2021		255,000	68,750	323,750
	2022		265,000	57,025	322,025
	2023		280,000	43,400	323,400
	2024		295,000	29,025	324,025
	2025-2029		620,000	20,275	640,275
	2030-2034		-	-	-
	2035-2039	1			
Total Ser	ries 2013A Bonds	\$	1,960,000	297,225	2,257,225
2046B	2020		1 115 000	074 000	2 440 000
2016B	2020 2021		1,445,000	974,000	2,419,000
	2021		1,520,000 1,595,000	901,750	2,421,750 2,420,750
	2022		2,795,000	825,750 746,000	3,541,000
	2023		2,795,000	606,250	3,551,250
	2025-2029		9,180,000	1,126,250	10,306,250
	2030-2034		9,100,000	1,120,230	10,300,230
	2035-2039		_	_	_
Total Co.	ries 2016B Bonds	Φ.	10 400 000	F 190 000	24 660 000
rotal Sei	les 2010B Bollas	\$	19,480,000	5,180,000	24,660,000
Athletic Facil	ities Revenue Bond				
2001A5	2020		120,000	11,016	131,016
	2021		120,000	5,508	125,508
	2022		-	-	-
	2023		-	-	-
	2024		-	-	-
	2025-2029		-	-	-
	2030-2034		-	-	-
	2035-2039		-		
Total Ser	ries 2001A5 Bonds	\$	240,000	16,524	256,524

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

		Principal	Interest	Payments
Higher Educa	ation Facilities Revenue Bonds			
2016A	2020	1,100,000	93,101	1,193,101
	2021	1,110,000	71,985	1,181,985
	2022	1,130,000	50,677	1,180,677
	2023	1,140,000	28,986	1,168,986
	2024	370,000	7,102	377,102
	2025-2029	-	-	-
	2030-2034	-	-	-
	2035-2039	 <u>-</u>		
Total Seri	ies 2016A Bonds	\$ 4,850,000	251,851	5,101,851
2016B	2020	170,000	25,988	195,988
	2021	170,000	21,024	191,024
	2022	175,000	16,060	191,060
	2023	185,000	10,950	195,950
	2024	190,000	5,548	195,548
	2025-2029	-	-	-
	2030-2034	-	-	-
	2035-2039	 -		_
Total Seri	ies 2016B Bonds	\$ 890,000	79,570	969,570

On June 22, 2009, Winthrop University issued \$13,850,000 in General Obligation Bonds Series 2009A with an average interest rate of 4.43 percent. The proceeds were used for the construction of a new campus center. The University paid the final installment of this bond payable in April 2019. As of June 30, 2019, the University had completed amortizing the premium over the life of the bond.

On May 1, 2012, the University issued at par \$13,140,000 with a premium of \$2,800,071 in General Obligation Bonds for the purpose of refunding \$14,720,000 of outstanding General Obligation Bonds (Series 2001A2, 2001B5, 2003C, 2004A1 and 2005B). The 2012D bonds bear an average coupon rate of 4.987637 percent with the final payment due April 1, 2022. The refunded bonds carried an average coupon rate of 4.189946 percent with the final payment due April 1, 2022.

The net proceeds of \$15,838,426 (after payment of \$101,645 in underwriting fees and other issuance costs) were used to repay \$5,010,000 of principal and \$19,308 of interest for Series 2001A2, 2001B5 and 2003C bonds. In order to accomplish the current refunding, the University had to pay a 1 percent call premium (\$50,100) to holders of these outstanding bonds, which was paid from the bond proceeds. There was also \$12,008 of additional proceeds remaining from the issuance that was transferred to offset any additional issuance costs.

The remaining proceeds of \$10,747,010 were deposited in an irrevocable trust with an escrow agent to provide future debt service payments of \$3,040,000 and \$6,670,000, respectively, on Series 2004A1 with a call date of December 1, 2013 and on Series 2005B with a call date of October 1, 2015. Unamortized bond premiums on series 2004A1 and 2005B were \$51,126 at the date of advance refunding. As a result, Series 2004A1 and Series 2005B bonds are considered to be defeased and the liability for those bonds has been removed from the Statement of Net Position.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

Both refundings resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$1,035,984. This difference, reported in the accompanying financial statements as a deferred outflow of resources, is being recognized as a component of interest expense annually through the year 2022. The University completed the refundings to reduce its total debt service payments over the next 10 years by \$1,580,000 and to obtain an economic gain (difference between the present values of the old and new debt service payments) of \$1,203,239. As of June 30, 2019, the University has unamortized premium of \$146,007 which is being amortized over the life of the bond.

On May 1, 2012, Winthrop University issued \$2,245,000 in General Obligation Bonds Series 2012E with an average coupon rate of 4.203240 percent. The proceeds were used for renovations, repurposing, and other deferred maintenance projects on campus. As of June 30, 2019, the University has unamortized premium of \$59,274 which is being amortized over the life of the bond.

On December 10, 2013, Winthrop University issued \$3,045,000 in General Obligation Bonds Series 2013A with an average coupon rate of 4.152352 percent. The proceeds were used for renovations, repurposing, and other maintenance projects on campus. As of June 30, 2019, the University has unamortized premium of \$91,677 which is being amortized over the life of the bond.

On March 1, 2016, the University issued at par \$20,290,000 with a premium of \$5,505,632 in General Obligation Bonds for the purpose of refunding \$23,700,000 of outstanding General Obligation Bonds (Series 2005B, 2006A, 2008B, and 2009A). The 2016B bonds bear an average coupon rate of 5.00 percent with the final payment due April, 1, 2029. The refunded bonds carried an average coupon rate of 4.182093 percent with the final payment due April 1, 2029.

The net proceeds of \$25,555,607 (after payment of \$235,537 in underwriting fees and other issuance costs), combined with \$2,432 held in the University's debt service funds, were deposited in an irrevocable trust with an escrow agent to provide future debt service payments of \$3,500,000 on Series 2005B with a call date of March 31, 2016, \$3,885,000 on Series 2006A with a call date of April 1, 2016, \$8,315,000 on Series 2008B with a call date of April 1, 2018 and \$8,000,000 on Series 2009A with a call date of April 1, 2019. There was \$4,488 of additional proceeds remaining from the issuance. Unamortized bond premiums on series 2005B, 2006A, 2008B and 2009A were \$98,189 at the date of advance refunding. As a result, Series 2005B, 2006A, 2008B and 2009A bonds are considered to be defeased and the refunded portion of the liability for those bonds has been removed from the Statement of Net Position.

This refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$1,759,850. This difference, reported in the accompanying financial statements as a deferred outflow of resources, is being recognized as a component of interest expense annually through the year 2028. The University completed the refunding to reduce its total debt service payments over the next 13 years by \$3,425,502 and to obtain an economic gain (difference between the present values of the old and new debt service payments) of \$3,130,107. As of June 30, 2019, the University has unamortized premium of \$2,962,876 which is being amortized over the life of the bond.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

On June 1, 2016, the University issued \$7,735,000 in Tax Exempt Higher Education Facilities Revenue Bonds for the purpose of refunding \$7,275,000 of outstanding General Obligation Bonds (Series 2009A and 2011). The 2016A bonds bear an average coupon rate of 1.9196 percent with the final payment due April 1, 2024.

The net proceeds of \$7,566,541 (after payment of \$65,500 in issuance costs), combined with \$128,866 held in the University's debt service funds, were deposited in an irrevocable trust with an escrow agent to provide future debt service payments of \$2,715,000 on Series 2009A and \$4,560,000 on Series 2011 with applicable interest. There was \$102,959 of additional proceeds remaining from the issuance that was transferred to offset debt service costs on the 2016A bonds. As a result, Series 2009A and 2011 bonds are considered to be defeased and the liability for those bonds has been removed from the Statement of Net Position.

This refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$420,407. This difference, reported in the accompanying financial statements as a deferred outflow of resources, is being recognized as a component of interest expense annually through the year 2023. The University completed the refunding to reduce its total debt service payments over the next 8 years by \$476,192 and to obtain an economic gain (difference between the present values of the old and new debt service payments) of \$420,497.

On June 1, 2016, the University also issued \$1,365,000 in Taxable Higher Education Facilities Taxable Revenue Bonds for the purpose of refunding \$1,335,000 of outstanding Higher Education Facilities Taxable Revenue Bonds Series 2009B. The 2016B bonds bear an average coupon rate of 2.920 percent with the final payment due April 1, 2024.

The net proceeds of \$1,328,000 (after payment of \$15,871 in issuance costs), combined with \$23,248 held in the University's debt service fund, were deposited in an irrevocable trust with an escrow agent to provide future debt service payments of \$1,335,000 on Series 2009B with applicable interest. There was \$21,129 of additional proceeds remaining from the issuance that was transferred to offset debt service costs on the 2016B bonds. As a result, the Series 2009B bonds is considered to be defeased and the liability has been removed from the Statement of Net Position.

This refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$16,248. This difference, reported in the accompanying financial statements as a deferred outflow of resources, is being recognized as a component of interest expense annually through the year 2023. The University completed the refunding to reduce its total debt service payments over the next 8 years by \$200,309 and to obtain an economic gain (difference between the present values of the old and new debt service payments) of \$202,067.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

Bonds Payable, Continued

Bonds Payable - Non Governmental Discretely Presented Component Unit

### Winthrop University Real Estate Foundation, Inc.

Bonds payable consists of the following at December 31, 2018:

South Carolina Jobs - Economic Development Authority variable rate demand Economic Development Revenue Bonds. Issued December 1, 2011 with an effective variable interest rate currently at 3.69% net of the effects of a fixed interest swap agreement. Interest is payable monthly, and principal is payable in varying annual installments, maturing July 1, 2033.

Direct Purchase of Series 2011

\$ 13,810,000

On November 18, 2011, as part of the Series 2011 bond issuance, WUREF, LLC issued and filed the intent to redeem the outstanding balance of the Series 2002A bond issuance of \$16,535,000. The proceeds from the Series 2011 bond issuance were put into trust on December 1, 2011, and the related bond liability was called and redeemed on December 1, 2011. In accordance with the bond documents, the related trust assets and bond liability were removed from the financial statements of WUREF, LLC effective December 31, 2011.

WUREF, LLC had entered into a \$16,400,000 fixed interest rate swap agreement in conjunction with the Series 2002A bond issuance to manage exposure from the variable interest rate. The Swap remains in effect, is used to offset the interest from the Series 2011 bond issuance and is tied to the amount and amortization of the issuance, maturing on July 1, 2022. Realized losses on monthly settlement transactions totaled \$296,562 for the year ended December 31, 2018. Under the swap agreement, WUREF, LLC has limited its interest rate risk on the variable rate bond by effectively fixing the interest rate at 3.69% regardless of market fluctuations.

Maturities on the bonds payable are scheduled as follows for years ending December 31:

2019	\$ 615,000
2020	645,000
2021	685,000
2022	720,000
2023	760,000
Thereafter	 10,385,000
	\$ 13,810,000

Certain bond issuance costs, including underwriter's fees and attorney fees in the amount of \$160,973 for the Series 2011 issuance, have been classified as other assets and are being amortized over the life of the Series 2011 issuance to its final scheduled maturity date. Amortization expense for the bond closing cost was \$6,999 for the period ended December 31, 2018.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

# Notes Payable

Notes payable consisted of the following at June 30, 2019:

	Interest Rate	MaturityDate	 Balance
State of South Carolina Note Dated 10/24/17	1.5%	07/01/26	\$ 61,505
Total Notes Payable			\$ 61,505

A special student fee and a special admissions fee on all paid admissions to the athletic facilities are restricted to the payment of principal and interest on the athletic facilities note and are recorded in student tuition and fees revenues and other additions in the retirement of indebtedness plant funds subgroup. The bank notes will be repaid from available unrestricted sources and debt service payments will be reported as unrestricted current fund expenditures.

During fiscal year 2018, Winthrop University received a Public Entity Conserfund Loan from the South Carolina Office of Regulatory Staff in the amount of \$61,505. The proceeds were used to install LED lighting in the four-court indoor gymnasium of the West Center complex. The loan bears an interest rate of 1.5 percent and will be repaid in annual installments over a period of eight years commencing July 1, 2019 and due annually thereafter on the first day of the month, beginning on July 1, 2020 until paid in full. The University's savings in annual energy costs and lighting maintenance is expected to exceed the cost of this loan.

The note is payable in annual installments. Amounts required to complete payment of the note obligation as of June 30, 2019, are as follows:

Year Ending June 30	P	rincipal	Interest	Total
2020	\$	7,294	923	8,217
2021		7,403	813	8,216
2022		7,514	702	8,216
2023		7,627	589	8,216
2024		7,741	475	8,216
2025-2029		23,926	721	24,647
Total Obligations	\$	61,505	4,223	65,728

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 8 - LONG-TERM DEBT, Continued

### Master Lease Program Notes Payable

In prior years, the University made borrowings from a bank under the State Treasurer's Office's Master Lease Program. At June 30, 2019, the University had bank notes payable outstanding as follows:

	Interest Rates	Maturity Dates	Balance
Note Dated July 12, 2011	3.1805%	07/12/18	\$ -
Note Dated February 28, 2013	2.330%	03/01/20	304,013
Note Dated February 15, 2018	3.130%	02/15/25	1,740,036
Total			\$ 2,044,049

On July 12, 2011, Winthrop University borrowed \$2,000,000 from a financial institution with an average interest rate of 3.1805 percent. The proceeds were used for the purchase of certain biology and chemistry scientific equipment. The note is payable in annual installments plus interest. The University paid the final installment of this note payable in July 2018.

On February 28, 2013, Winthrop University borrowed \$2,000,000 from a financial institution with an average interest rate of 2.330 percent. The proceeds were used for the purchase of instructional equipment and software. The note is payable in annual installments plus interest.

On February 15, 2018, Winthrop University borrowed \$2,000,000 from a financial institution with an interest rate of 3.130 percent. The proceeds are being used for the purchase of physiology instructional equipment, certain biology and chemistry scientific equipment, and performing arts equipment. The note is payable in annual installments plus interest.

Amounts, including those required to complete payment of the bank note obligations as of June 30, 2019 are as follows:

Year Ending June 30	 Principal	Interest	Total
2020	\$ 572,122	61,597	633,719
2021	276,509	46,114	322,623
2022	285,171	37,451	322,622
2023	294,105	28,517	322,622
2024	303,320	19,303	322,623
2025-2029	 312,822	9,801	322,623
Total Obligations	\$ 2,044,049	202,783	2,246,832

Notes to the Financial Statements, Continued June 30, 2019

### **NOTE 9 - LEASE OBLIGATIONS**

Future commitments for capital leases and operating leases having no cancelable terms in excess of one year as of June 30, 2019 were as follows:

	Capital		Operating
		Leases/	Leases/
Year Ended June 30	E	quipment	Equipment
2020	\$	59,321	47,266
2021		59,321	44,440
2022		59,321	25,802
2023		35,125	13,762
2024		-	-
Later Years			
Total Lease Payments		213,088	131,270
Less: Interest		(25,016)	
Total Present Value of Lease Payments	\$	188,072	131,270

# **Capital Leases**

During fiscal year 2018, the University entered into two capital leases. One lease began December 17, 2017 with the first of five annual lease installments of approximately \$21,000. This lease provided for acquisition of eighteen (18) office copier-scanning-printing devices used in offices throughout the University. A second capital lease began in June, 2018 and calls for thirty-six monthly lease payments in the amount of approximately \$3,200. This lease provided for the acquisition of two (2) high capacity color laser printers being used in the University's production printing area.

These lease agreements qualify as capital leases for accounting purposes (end-of-lease purchase option price of \$1) and, therefore, have been recorded at the present value of the future minimum lease payments as of the dates of their inceptions. As of June 30, 2019, the gross amount of these leased assets was \$256,573 and accumulated depreciation was \$43,970 which is reflected as Machinery, Equipment and Other in Capital Assets, Net on the Statement of Net Position. Depreciation expense for these leases for the year ended June 30, 2019 was \$32,072. Of the future commitments due for fiscal year 2020, \$48,142 will be a reduction of principal and \$11,179 will be interest expense.

# **Operating Leases**

The University has various operating leases with external parties which include copier equipment, vehicles and building space. A majority of these leases are non-cancelable operating leases which provide for renewal options for periods from one to three years at their fair rental value at the time of renewal. In the normal course of business, operating leases are generally renewed or replaced by other leases and are generally payable on a monthly basis. Total contingent rental payments for copier equipment on a cost per copy basis were \$130,601 for fiscal year 2019. For the year ending June 30, the University's non-cancelable lease expense for the vehicles and building space were \$47,805 and \$47,022, respectively. The University also secures vehicle use through cancelable operating leases with the State of South Carolina. For the year ended June 30, 2019, the University recorded expenses of \$316,443 under these cancelable leases.

Notes to the Financial Statements, Continued June 30, 2019

# **NOTE 10 - PENSION PLANS**

The South Carolina Public Employee Benefit Authority (PEBA), created July 1, 2012 and governed by an 11-member Board, is the state agency responsible for the administration and management of the various Retirement Systems and retirement programs of the state of South Carolina, including the State Optional Retirement Program and the S.C. Deferred Compensation Program, as well as the state's employee insurance programs. As such, PEBA is responsible for administering the South Carolina Retirement Systems' five defined benefit pension plans. The Retirement Funding and Administration Act of 2017, which became effective July 1, 2017, increased the employer and employee contribution rates, established a ceiling on the SCRS and PORS employee contribution rates, lowered the assumed rate of return, required a scheduled reduction of the funding periods, and addressed various governance issues including the assignment of the PEBA Board as custodian of the retirement trust funds and assignment of the RSIC and PEBA as co-trustees of the assets of the retirement trust funds. By law, the State Fiscal Accountability Authority (SFAA), which consists of five elected officials, also reviews certain PEBA Board decisions regarding the actuary of the Systems.

For purposes of measuring the net pension liability, deferred outflows and inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Systems and additions to/deductions from the Systems fiduciary net position have been determined on the accrual basis of accounting as they are reported by the Systems in accordance with generally accepted accounting principles (GAAP). For this purpose, revenues are recognized when earned and expenses are recognized when incurred. Benefit and refund expenses are recognized when due and payable in accordance with the terms of the plan. Investments are reported at fair value.

PEBA issues a Comprehensive Annual Financial Report (CAFR) containing financial statements and required supplementary information for the Systems' Pension Trust Funds. The CAFR is publicly available through the Retirement Benefits' link on PEBA's website at <a href="www.peba.sc.gov">www.peba.sc.gov</a>, or a copy may be obtained by submitting a request to PEBA, 202 Arbor Lake Drive, Columbia, SC 29223. PEBA is considered a division of the primary government of the state of South Carolina and therefore, retirement trust fund financial information is also included in the comprehensive annual financial report of the state.

### Plan Descriptions

The South Carolina Retirement System (SCRS), a cost–sharing multiple-employer defined benefit pension plan, was established July 1, 1945, pursuant to the provisions of Section 9-1-20 of the South Carolina Code of Laws for the purpose of providing retirement and other benefits for teachers and employees of the state and its political subdivisions. SCRS covers employees of state agencies, public school districts, higher education institutions, other participating local subdivisions of government and individuals newly elected to the South Carolina General Assembly at or after the 2012 general election.

The State Optional Retirement Program (State ORP) is a defined contribution plan that is offered as an alternative to SCRS to certain newly hired employees of state agencies, institutions of higher education, public school districts and individuals first elected to the General Assembly at or after the general election in November 2012. State ORP participants direct the investment of their funds into an account administered by one of four third party record keepers.

The South Carolina Police Officers Retirement System (PORS), a cost—sharing multiple-employer defined benefit pension plan, was established July 1, 1962, pursuant to the provisions of Section 9-11-20 of the South Carolina Code of Laws for the purpose of providing retirement and other benefits to police officers and firefighters. PORS also covers peace officers, coroners, probate judges and magistrates.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 10 - PENSION PLANS, Continued

# Membership

Membership requirements are prescribed in Title 9 of the South Carolina Code of Laws. A brief summary of the requirements under each system is presented below.

SCRS - Generally, all employees of covered employers are required to participate in and contribute to the system as a condition of employment. This plan covers general employees and teachers and individuals newly elected to the South Carolina General Assembly beginning with the November 2012 general election. An employee member of the system with an effective date of membership prior to July 1, 2012, is a Class Two member. An employee member of the system with an effective date of membership on or after July 1, 2012, is a Class Three member.

State ORP - As an alternative to membership in SCRS, newly hired state, public school, and higher education employees and individuals newly elected to the S.C. General Assembly beginning with the November 2012 general election have the option to participate in the State ORP. PEBA assumes no liability for State ORP benefits. Rather, the benefits are the liability of the four third party record keepers. For this reason, State ORP assets are not part of the retirement systems' trust funds for financial statement purposes. Contributions to the State ORP are at the same rates as SCRS. A direct remittance is required from the employer to the member's account with the ORP vendor for the employee contribution and a portion of the employer contribution (5 percent). A direct remittance is also required to SCRS for the remaining portion of the employer contribution and an incidental death benefit contribution, if applicable, which is retained by SCRS.

PORS - To be eligible for PORS membership, an employee must be required by the terms of his employment, by election or appointment, to preserve public order, protect life and property, and detect crimes in the state; to prevent and control property destruction by fire; or to serve as a peace officer employed by the Department of Corrections, the Department of Juvenile Justice, or the Department of Mental Health. Probate judges and coroners may elect membership in PORS. Magistrates are required to participate in PORS for service as a magistrate. PORS members, other than magistrates and probate judges, must also earn at least \$2,000 per year and devote at least 1,600 hours per year to this work, unless exempted by statute. An employee member of the system with an effective date of membership prior to July 1, 2012, is a Class Two member. An employee member of the system with an effective date of membership on or after July 1, 2012, is a Class Three member.

# **Benefits**

Benefit terms are prescribed in Title 9 of the South Carolina Code of Laws. PEBA does not have the authority to establish or amend benefit terms without a legislative change in the code of laws. Key elements of the benefit calculation include the benefit multiplier, years of service, and average final compensation/current annual salary. A brief summary of benefit terms for each system is presented below.

SCRS - A Class Two member who has separated from service with at least five or more years of earned service is eligible for a monthly pension at age 65 or with 28 years credited service regardless of age. A member may elect early retirement with reduced pension benefits payable at age 55 with 25 years of service credit. A Class Three member who has separated from service with at least eight or more years of earned service is eligible for a monthly pension upon satisfying the Rule of 90 requirement that the total of the member's age and the member's creditable service equals at least 90 years. Both Class Two and Class Three members are eligible to receive a reduced deferred annuity at age 60 if they satisfy the five- or eight-year earned service requirement, respectively. An incidental death benefit is also available to beneficiaries of active and retired members.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

### Benefits, Continued

The annual retirement allowance of eligible retirees or their surviving annuitants is increased by the lesser of one percent or five hundred dollars every July 1. Only those annuitants in receipt of a benefit on July 1 of the preceding year are eligible to receive the increase. Members who retire under the early retirement provisions at age 55 with 25 years of service are not eligible for the benefit adjustment until the second July 1 after reaching age 60 or the second July 1 after the date they would have had 28 years of service credit had they not retired.

The benefit formula for full service retirement annuity effective since July 1, 1989 for the SCRS is 1.82 percent of an employee's average final compensation (AFC) multiplied by the number of years of credited service. For Class Two members, AFC is the average annual earnable compensation during 12 consecutive quarters and includes an amount for up to 45 days termination pay at retirement for unused annual leave. For Class Three members, AFC is the average annual earnable compensation during 20 consecutive guarters and termination pay for unused annual leave at retirement is not included.

PORS - A Class Two member who has separated from service with at least five or more years of earned service is eligible for a monthly pension at age 55 or with 25 years of service regardless of age. A Class Three member who has separated from service with at least eight or more years of earned service is eligible for a monthly pension at age 55 or with 27 years of service regardless of age. Both Class Two and Class Three members are eligible to receive a deferred annuity at age 55 with five or eight years of earned service, respectively. An incidental death benefit is also available to beneficiaries of active and retired members. Accidental death benefits are also provided upon the death of an active member working for a covered employer whose death was a natural and proximate result of an injury incurred while in the performance of duty.

The retirement allowance of eligible retirees or their surviving annuitants is increased by the lesser of one percent or five hundred dollars every July 1. Only those annuitants in receipt of a benefit on July 1 of the preceding year are eligible to receive the increase.

The benefit formula for full benefits for the PORS is 2.14 percent of an employee's average final compensation (AFC) multiplied by the number of years of credited service. For Class Two members, AFC is the average annual compensation during 12 consecutive quarters and includes an amount for up to 45 days termination pay for unused annual leave. For Class Three members, AFC is the average annual earnable compensation during 20 consecutive quarters and termination pay for unused annual leave at retirement is not included.

# Contributions

Contributions are prescribed in Title 9 of the South Carolina Code of Laws. If the scheduled employee and employer contributions provided in statute, or the rates last adopted by the board, are insufficient to maintain the amortization period set in statute, the board shall increase employer contribution rates as necessary.

After June 30, 2027, if the most recent annual actuarial valuation of the Systems for funding purposes shows a ratio of the actuarial value of system assets to the actuarial accrued liability of the system (the funded ratio) that is equal to or greater than eighty-five percent, then the board, effective on the following July first, may decrease the then current contribution rates upon making a finding that the decrease will not result in a funded ratio of less than eighty-five percent. If contribution rates are decreased pursuant to this provision, and the most recent annual actuarial valuation of the system shows a funded ratio of less than eighty-five percent, then effective on the following July first, and annually thereafter as necessary, the board shall increase the then current contribution rates until a subsequent annual actuarial valuation of the system shows a funded ratio that is equal to or greater than eighty-five percent.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

### Contributions, Continued

The Retirement System Funding and Administration Act establishes a ceiling on employee contribution rates at 9 percent and 9.75 percent for SCRS and PORS respectively. The employer contribution rates will continue to increase annually by 1 percent through July 1, 2022. The legislation's ultimate scheduled employer rate is 18.56 percent for SCRS and 21.24 percent for PORS. The amortization period is scheduled to be reduced one year for each of the next ten years to a twenty year amortization period.

Effective July 1, 2018, employees participating in the SCRS were required to contribute 9.00% of all earnable compensation. The employer contribution rate for SCRS was 20.61%. Included in the total SCRS employer contribution rate is a base retirement contribution of 14.41%, 0.15% for the incidental death benefit program and a 6.05% surcharge that will fund retire health and dental insurance coverage. The University's actual retirement and incidental death benefit program contributions for participating employees and TERI participants to the SCRS for the years ended June 30, 2019, 2018, and 2017 were:

	Reti	rement	Incide	ental Death
Fiscal Year Ended	Rate Contribution		Rate	Contribution
2019	14.410%	\$ 3,724,779	0.15%	\$ 38,772
2018	13.410%	\$ 3,701,623	0.15%	\$ 41,405
2017	11.410%	\$ 3,235,838	0.15%	\$ 42,539

Effective July 1, 2018, employees participating in the PORS were required to contribute 9.75% of all earnable compensation. The employer contribution rate for PORS was 23.29%. Included in the total PORS employer contribution rate is a base retirement contribution of 16.84%, 0.20% for the incidental death benefit program, 0.20% for the accidental death program, and a 6.05% surcharge that will fund retiree health and dental insurance coverage. The University's actual retirement, incidental death benefit program and accidental death program contributions to the PORS for the years ended June 30, 2019, 2018, and 2017 were:

Fiscal Year	Retir	rement	Incide	ntal Death	Accidental Death		
Ended	Rate	Contribution	Rate	Contribution	Rate	Contribution	
2019	16.840%	\$ 104,296	0.20%	\$ 1,239	0.20%	\$ 1,239	
2018	15.840%	\$ 95,226	0.20%	\$ 1,202	0.20%	\$ 1,202	
2017	13.840%	\$ 103,160	0.20%	\$ 1,491	0.20%	\$ 1,491	

Employee and employer contributions to the State ORP are at the same rates as SCRS. Employees participating in the State ORP were required to contribute 9.00% of all earnable compensation. In fiscal year 2019, the employer contribution rate for the State ORP was 14.56% plus the retiree surcharge of 6.05% that will fund retiree health and dental insurance coverage. Of the 14.56% employer contribution rate, the employer remits 5.00% directly to the participant's ORP account and the remaining 9.41% retirement contribution and 0.15% incidental death benefit program contribution amounts are remitted to SCRS.

For fiscal year 2019, total contributions requirements to the ORP were approximately \$3,337,115 (excluding the surcharge) from the University as employer and approximately \$2,062,778 from its employees as plan members.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

# **Actuarial Assumptions and Methods**

Actuarial valuations of the plan involve estimates of the reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and future salary increases. Amounts determined regarding the net pension liability are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. South Carolina state statute requires that an actuarial experience study be completed at least once in each five-year period. An experience report on the Systems was most recently issued for the period ending June 30, 2015.

The June 30, 2018, total pension liability (TPL), net pension liability (NPL), and sensitivity information shown in this report were determined by the Systems' consulting actuary, Gabriel, Roeder, Smith and Company (GRS) and are based on an actuarial valuation performed as of July 1, 2017. The total pension liability was rolled-forward from the valuation date to the plans' fiscal year end, June 30, 2018, using generally accepted actuarial principles.

The following table provides a summary of the actuarial assumptions and methods used to calculate the TPL as of June 30, 2018.

	_	SCRS	PORS
Actuarial Cost Method		Entry age normal	Entry age normal
Investment Rate of Return	1	7.25%	7.25%
Projected Salary Increases	1	3.0% to 12.5% (varies by service)	3.5% to 9.5% (varies by service)
Benefit Adjustments		Lesser of 1% or \$500 annually	Lesser of 1% or \$500 annually

<sup>1</sup> Includes inflation at 2.25%

The post-retiree mortality assumption is dependent upon the member's job category and gender. The base mortality assumptions, the 2016 Public Retirees of South Carolina Mortality table (2016 PRSC), was developed using the Systems' mortality experience. These base rates are adjusted for future improvement in mortality using published Scale AA projected from the year 2016.

Assumptions used in the determination of the June 30, 2018, TPL are as follows:

Former Job Class	Males	Females
Educators	2016 PRSC Males multiplied by 92%	2016 PRSC Females multiplied by 98%
General Employees and Members of the General Assembly	2016 PRSC Males multiplied by 100%	2016 PRSC Females multiplied by 111%
Public Safety and Firefighters	2016 PRSC Males multiplied by 125%	2016 PRSC Females multiplied by 111%

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

### **Net Pension Liability**

The NPL is calculated separately for each system and represents that particular System's TPL determined in accordance with GASB No. 67 less that System's fiduciary net position. NPL totals, as of June 30, 2018, for SCRS and PORS are presented below.

				Plan Fiduciary
	Total	Plan	Employers'	Net Position as a
System	Pension Liability	Fiduciary Net Position	Net Pension Liability (Asset)	Percentage of the Total Pension Liability
SCRS	\$ 48,821,730,067	26,414,916,370	22,406,813,697	54.1%
PORS	7,403,972,673	4,570,430,247	2,833,542,426	61.7%

The TPL is calculated by the Systems' actuary, and each plan's fiduciary net position is reported in the <a href="http://www.peba.sc.gov/assets/financialsretirement.pdf">http://www.peba.sc.gov/assets/financialsretirement.pdf</a>. The NPL is disclosed in accordance with the requirements of GASB 67 in the Systems' notes to the financial statements and required supplementary information. Liability calculations performed by the Systems' actuary for the purpose of satisfying the requirements of GASB Nos. 67 and 68 are not applicable for other purposes, such as determining the plans' funding requirements.

<u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions</u>

At June 30, 2019, the University reported liabilities of \$92,173,454 and \$1,230,690 for its proportionate share of the net pension liabilities of SCRS and PORS, respectively. The net pension liability was measured as of June 30, 2018. The University's proportion of the net pension liability was based on the University's share of contributions to the pension plan relative to the contributions of all participating employers. At June 30, 2018, the University's SCRS and PORS proportion was 0.411364% and 0.043433%, respectively.

For the year ended June 30, 2019, the University recognized net pension expenses of \$7,461,042 and \$95,918 for SCRS and PORS, respectively.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 10 - PENSION PLANS, Continued

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions, Continued

At June 30, 2019, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	SCRS	PORS
Deferred Outflows of Resources		
Difference between Expected		
and Actual Experience	\$ 166,384	37,920
Changes of Assumptions	3,656,927	81,145
Net difference between Projected		
and Actual Earnings on Pension		
Plan Investments	1,464,177	24,611
Change in Proportion and Difference Between Employer Contribution		
and Proportionate Share of		
Plan Contributions	1,850,572	10,842
University Contributions Subsequent	1,000,072	10,012
to the Measurement Date	5,486,050	99,573
TOTAL	\$ 12,624,110	254,091
Deferred Inflows of Resources		
Difference between Expected		
and Actual Experience	\$ 542,415	-
Changes of Assumptions	-	-
Net difference between Projected		
and Actual Earnings on Pension		
Plan Investments	-	-
Change in Proportion and Difference		
Between Employer Contribution and Proportionate Share of		
Plan Contributions	3,021,501	229,039
TOTAL	\$ 3,563,916	229,039
· * · · · <del>-</del>	 0,000,0.0	===,000

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions, Continued

The \$5,486,050 and \$99,573 reported as deferred outflows of resources related to pensions resulting from the University contributions subsequent to the measurement date for SCRS and PORS, respectively, during the year ended June 30, 2019 will be recognized as a reduction of the net pension liability in the year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30	SCRS		PORS	
2020	\$	2,370,522	10,784	
2021		2,678,668	(10,820)	
2022		(1,295,779)	(52,910)	
2023		(179,267)	(21,575)	
2024		-	-	
Thereafter		-	-	

### Long-Term Expected Rate of Return

The long-term expected rate of return on pension plan investments is based upon 30 year capital market assumptions. The long-term expected rate of returns represent assumptions developed using an arithmetic building block approach primarily based on consensus expectations and market based inputs. Expected returns are net of investment fees.

The expected returns, along with the expected inflation rate, form the basis for the target asset allocation adopted at the beginning of the 2018 fiscal year. The long-term expected rate of return is produced by weighting the expected future real rates of return by the target allocation percentage and adding expected inflation and is summarized in the table on the following page. For actuarial purposes, the 7.25 percent assumed annual investment rate of return used in the calculation of the TPL includes a 5.00 percent real rate of return and a 2.25 percent inflation component.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 10 - PENSION PLANS, Continued

Long-Term Expected Rate of Return, Continued

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Asset Allocation	Expected Arithmetic Real Rate of Return	Long-Term Expected Portfolio Real Rate of Return
Global Equity	47.0%		
Global Public Equity	33.0%	6.99%	2.31%
Private Equity	9.0%	8.73%	0.79%
Equity Options Strategies	5.0%	5.52%	0.28%
Real Assets	10.0%		
Real Estate (Private)	6.0%	3.54%	0.21%
Real Estate (REITs)	2.0%	5.46%	0.11%
Infrastructure	2.0%	5.09%	0.10%
Opportunistic	13.0%		
GTAA/Risk Parity	8.0%	3.75%	0.30%
Hedge Funds (non-PA)	2.0%	3.45%	0.07%
Other Opportunistic Strategies	3.0%	3.75%	0.11%
Diversified Credit	18.0%		
Mixed Credit	6.0%	3.05%	0.18%
Emerging Markets Debt	5.0%	3.94%	0.20%
Private Debt	7.0%	3.89%	0.27%
Conservative Fixed Income	12.0%		
Core Fixed Income	10.0%	0.94%	0.09%
Cash and Short Duration (Net)	2.0%	0.34%	0.01%
Total Expected Real Return	100.0%		5.03%
Inflation for Actuarial Purposes			2.25%
Total Expected Nominal Return			7.28%

# **Discount Rate**

The discount rate used to measure the TPL was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that contributions from participating employers in SCRS and PORS will be made based on the actuarially determined rates based on provisions in the South Carolina Code of Laws. Based on those assumptions, the System's fiduciary net position was projected to be available to make all the projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the TPL.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 10 - PENSION PLANS, Continued

# Sensitivity Analysis

The following table presents the University's proportionate share of the SCRS and PORS net pension liability calculated using the discount rate of 7.25 percent, as well as what the University's respective NPL would be if it were calculated using a discount rate of 1.00 percent lower (6.25 percent) or 1.00 percent higher (8.25 percent) than the current rate.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate						
Plan	1	1% Decrease (6.25%)	Current Discount Rate (7.25%)	1% Increase (8.25%)		
SCRS PORS	\$	117,780,558 1,659,124	92,173,454 1,230,690	73,866,828 879.767		

# Additional Financial and Actuarial Information

Detailed information regarding the fiduciary net position of the plans administered by PEBA is available in the Systems' <a href="http://www.peba.sc.gov/assets/financialsretirement.pdf">http://www.peba.sc.gov/assets/financialsretirement.pdf</a> (including the unmodified audit opinion on the financial statements). Additional actuarial information is available in the <a href="http://www.peba.sc.gov/assets/2018gasb68report.pdf">http://www.peba.sc.gov/assets/2018gasb68report.pdf</a>.

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB)

As discussed in Note 10, the South Carolina Public Employee Benefit Authority (PEBA) was created by the South Carolina General Assembly as part of Act No. 278 effective July 1, 2012. PEBA – Insurance Benefits is a state agency responsible for the administration and management of the state's employee insurance programs, other postemployment benefits trusts and retirement systems and is part of the State of South Carolina primary government.

The governing board of PEBA is a board of 11 members. The membership composition is three members appointed by the Governor, two members appointed by the President Pro Tempore of the Senate, two members appointed by the Chairman of the Senate Finance Committee, two members appointed by the Speaker of the House of Representatives and two members appointed by the Chairman of the House Ways and Means Committee. Individuals appointed to the PEBA board must possess certain qualifications. Members of the PEBA board serve for terms of two years and until their successors are appointed and qualify. Terms commence on July first of even numbered years. The PEBA board appoints the Executive Director. The laws of the State and the policies and procedures specified by the State for State agencies are applicable to all activities of PEBA. By law, the State Fiscal Accountability Authority (SFFA), which consists of five elected officials, also reviews certain PEBA Board decisions in administering the State Health Plan and other postemployment benefits (OPEB).

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

For purposes of measuring the net OPEB liability, deferred outflows and inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the OPEB Trusts, and additions to and deductions from the OPEB Trusts fiduciary net position have been determined on the same basis as they were reported by the OPEB Trusts. For this purpose, revenues are recognized when earned and expenses are recognized when incurred. Therefore, benefit and administrative expenses are recognized when due and payable. Investments are reported at fair value.

PEBA - Insurance Benefits issues audited financial statements and required supplementary information for the OPEB Trust Funds. This information is publicly available through the PEBA - Insurance Benefits' link on PEBA's website at <a href="www.peba.sc.gov">www.peba.sc.gov</a> or a copy may be obtained by submitting a request to PEBA - Insurance Benefits, 202 Arbor Lake Drive, Columbia, SC 29223. PEBA is considered a division of the primary government of the state of South Carolina and therefore, OPEB Trust fund financial information is also included in the comprehensive annual financial report of the state.

# Plan Descriptions

The Other Postemployment Benefits Trust Funds (OPEB Trusts), collectively refers to the South Carolina Retiree Health Insurance Trust Fund (SCRHITF) and the South Carolina Long-Term Disability Insurance Trust Fund (SCLTDITF), were established by the State of South Carolina as Act 195, which became effective in May 2008. The SCRHITF was created to fund and account for the employer costs of the State's retiree health and dental plans. The SCLTDITF was created to fund and account for the employer costs of the State's Basic Long-Term Disability Income Benefit Plan.

In accordance with Act 195, the OPEB Trusts are administered by the PEBA - Insurance Benefits and the State Treasurer is the custodian of the funds held in trust. The Board of Directors of PEBA has been designated as the Trustee.

The OPEB Trusts are cost-sharing multiple-employer defined benefit OPEB plans. Article 5 of the State Code of Laws defines the two plans and authorizes the Trustee to at any time adjust the plans, including its benefits and contributions, as necessary to insure the fiscal stability of the plans. In accordance with the South Carolina Code of Laws and the annual Appropriations Act, the State provides postemployment health and dental and long-term disability benefits to retired State and school district employees and their covered dependents.

# **Benefits**

The SCRHITF is a healthcare plan that covers retired employees of the State of South Carolina, including all agencies, and public school districts. The SCRHITF provides health and dental insurance benefits to eligible retirees. Generally, retirees are eligible for the health and dental benefits if they have established at least ten years of retirement service credit. For new hires beginning employment May 2, 2008 and after, retirees are eligible for benefits if they have established 25 years of service for 100% employer funding and 15-24 years of service for 50% employer funding.

The SCLTDITF is a long-term disability plan that covers employees of the State of South Carolina, including all agencies and public school districts and all participating local governmental entities. The SCLTDITF provides disability payments to eligible employees that have been approved for disability.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

# Contributions and Funding Policies

Section 1-11-710 of the South Carolina Code of Laws of 1976, as amended, requires the postemployment and long-term disability benefits to be funded through non-employer and employer contributions for active employees and retirees to the PEBA – Insurance Benefits. Non-employer contributions consist of an annual appropriation by the General Assembly and the statutorily required transfer from PEBA – Insurance Benefits reserves.

The SCRHITF is funded through participating employers that are mandated by State statute to contribute at a rate assessed each year by the Department of Administration Executive Budget Office on active employee covered payroll. The covered payroll surcharge was 6.05% and 5.50%, for the fiscal years ended June 30, 2019 and 2018, respectively. The South Carolina Retirement System collects the monthly covered payroll surcharge for all participating employers and remits it directly to the SCRHITF. The University paid approximately \$2,987,953 and \$2,858,864 applicable to the surcharge included with the employer contribution for retirement benefits for the fiscal years ended June 30, 2019 and 2018, respectively. Other sources of funding for the SCRHITF also include the implicit subsidy, or age-related subsidy inherent in the healthcare premiums structure. The implicit subsidy represents a portion of the health care expenditures paid on behalf of the employer's active employees. For purposes of GASB Statement No. 75, this expenditure on behalf of the active employee is reclassified as a retiree health care expenditure so that the employer's contributions towards the plan reflect the underlying age-adjusted, retiree benefit costs. Non-employer contributions include the mandatory transfer of accumulated PEBA – Insurance Benefits' reserves and the annual appropriation budgeted by the General Assembly. It is also funded through investment income.

The SCLTDITF is funded through employer contributions for active employees that elect health insurance coverage. For this group of active employees, PEBA – Insurance Benefits bills and collects premiums charged to State agencies, public school districts and other participating local governments. The monthly premium per active employee was \$3.22 for the fiscal years ended June 30, 2019 and 2018. The SCLTDITF premium is billed monthly by PEBA – Insurance Benefits and transferred monthly to the SCLTDITF. It is also funded through investment income. The University recorded employer contributions expenses applicable to these insurance benefits for active employees in the amount of approximately \$33.878 and \$34.132 for the years ended June 30, 2019 and 2018, respectively.

The allocation percentage of the OPEB amounts are calculated differently for each OPEB Trust. For the SCRHITF, the allocation percentage is based on the covered payroll surcharge contribution for each employer. Please note that actual covered payroll contributions received from SCRS for the fiscal year 2018 totaled \$474,304,318. However, the covered payroll contributions total includes prior year covered payroll contribution adjustments and true-ups that net to a total of negative \$511,143.

In accordance with part (b) of paragraph 69 of GASB Statement No. 75, participating employers should recognize revenue in an amount equal to the employer's proportionate share of the change in the collective net OPEB liability arising from contributions to the OPEB plan during the measurement period from non-employer contributing entities for purposes other than the separate financing of specific liabilities to the OPEB plan. Therefore, employers should classify this revenue in the same manner as it classifies grants from other entities. For the year ended June 30, 2019, the University recognized nonemployer contributions of \$645,263 in Operating Revenues, Grants and Contracts on the Statement of Revenues, Expenses and Changes in Net Position.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

### Actuarial Assumptions and Methods

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Actuarially determined amounts are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

An actuarial valuation to determine the total OPEB liability is required to be performed at least every two years. For financial reporting purposes, the net OPEB liability and OPEB expense should be measured as of the employer's "measurement date" which may not be earlier than the employer's prior fiscal year end-date. If the actuarial valuation used to determine the total OPEB liability is not calculated as of the measurement date, the total OPEB liability is required to be rolled forward from the actuarial valuation date to the measurement date. The total OPEB liability shown in this report is based on an actuarial valuation performed as of June 30, 2017. Update procedures were used to roll forward the total OEPB liability to the measurement date of June 30, 2018. Please see the actuarial valuation report as of June 30, 2017 for additional discussion of the actuarial valuation, including the nature of actuarial calculations and more information related to participant data, economic and demographic assumptions, and benefit provisions.

Projections of benefits for financial reporting purposes are based on the substantive plans (as understood by the employer and plan participants) and include the types of benefits provided at the time the valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point.

Additional information as of the latest actuarial valuation for SCRHITF:

Valuation Date: June 30, 2017; update procedures were used to roll forward the total

OPEB liability to June 30, 2018

Actuarial Cost Method: Entry Age Normal

Inflation: 2.25%

Investment Rate of Return: 4.00%, net of OPEB Plan investment expense; including inflation

Single Discount Rate: 3.62% as of June 30, 2018

Demographic Assumptions: Based on the experience study performed for the South Carolina

Retirement Systems for the 5-year period ending June 30, 2015

Mortality Assumptions For healthy retirees, the 2016 Public Retirees of South Carolina Mortality

Table for Males and the 2016 Public Retirees of South Carolina Mortality Table for Females are used with fully generational mortality projections based on Scale AA from the year 2016. Multipliers are applied to the

base tables based on gender and employment type.

Health Care Trend Rate: Initial trend starting at 6.75% and gradually decreasing to an ultimate

trend rate of 4.15% over a period of 14 years

Retiree Participation: 79% for retirees who are eligible for funded premiums

59% participation for retirees who are eligible for partial funded premiums 20% participation for retirees who are eligible for non-funded premiums

Notes: There were no benefit changes during the year; the discount rate

changed from 3.59% as of June 30, 2017 to 3.62% as of June 30, 2018

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

Actuarial Assumptions and Methods, Continued

Additional information as of the latest actuarial valuation for SCLTDITF:

Valuation Date: June 30, 2017; update procedures were used to roll forward the total

OPEB liability to June 30, 2018

Actuarial Cost Method: Entry Age Normal

Inflation: 2.25%

Investment Rate of Return: 4.00%, net of Plan investment expense; including inflation

Single Discount Rate: 3.91% as of June 30, 2018

Salary, Termination, and Retirement Rates:

Based on the experience study performed for the South Carolina Retirement Systems for the 5-year period ending June 30, 2015

Disability Incidence: The rates used in the valuation are based on the rates developed for the

South Carolina Retirement Systems pension plans

Disability Recovery: For participants in payment, 1987 CGDT Group Disability; for active

employees, 60% were assumed to recover after the first year and 92%

were assumed to recover after the first two years

Offsets: 40% are assumed to be eligible for Social Security benefits; assumed

percentage who will be eligible for a pension plan offset varies based on

employee group

Expenses: Third party administrative expenses were included in the benefit

projections

Notes: The discount rate changed from 3.87% as of June 30, 2017

to 3.91% as of June 30, 2018

### **Net OPEB Liability**

The Net OPEB Liability (NOL) is calculated separately for each OPEB Trust Fund and represents that particular Trust's Total OPEB Liability (TOL) determined in accordance with GASB No. 74 less that Trust's fiduciary net position. The allocation of each employer's proportionate share of the collective Net OPEB Liability and collective OPEB Expense was determined using the employer's payroll-related contributions over the measurement period. This method is expected to be reflective of the employer's long-term contribution effort as well as be transparent to individual employers and their external auditors.

The following table represents the components of the net OPEB liability as of June 30, 2018:

					Plan Fiduciary	
	Total		Plan		Net Position as a	
OPEB	OPEB		Fiduciary Net	Net OPEB	Percentage of the	
Trust	Liability	_	Position	 Liability	Total OPEB Liability	
SCRHITF	\$ 15,387,115,010	\$	1,216,530,062	\$ 14,170,584,948	7.91%	
SCLTDITF	39,261,091		36,199,863	3,061,228	92.20%	

The TOL is calculated by the Trusts' actuary, and each Trust's fiduciary net position is reported in the Trust's financial statements. The NOL is disclosed in accordance with the requirements of GASB No. 74 in the Trusts' notes to the financial statements and required supplementary information. Liability calculations performed by the Trusts' actuary for the purpose of satisfying the requirements of GASB Nos. 74 and 75 and are not applicable for other purposes, such as determining the Trusts' funding requirements.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

### **OPEB Expense**

Components of collective OPEB expense reported in the Schedule of OPEB Amounts by Employer for the fiscal year ended June 30, 2018 are presented below.

			Winthrop U	niversity's
			Proportiona	ate Share
Description	SCRHITF	SCLTDITF	SCRHITF	SCLTDITF
Service Cost	\$ 521,172,493	7,555,741	\$ 3,144,437	32,396
Interest on the Total OPEB Liability	522,862,057	1,481,366	3,154,631	6,352
Projected Earnings on Plan Investments	(46,615,784)	(1,456,890)	(281,251)	(6,247)
OPEB Plan Administrative Expense	65,000	10,000	392	43
Recognition of Outflow (Inflow) of				
Resources Due to Liabilities	(184,224,861)	(43,948)	(1,111,500)	(188)
Recognition of Outflow (Inflow) of				
Resources Due to Assets	15,038,494	499,169	90,733	2,140
Total Aggregate OPEB Expense	\$ 828,297,399	8,045,438	\$ 4,997,442	34,496

Additional items included in Total Employer OPEB Expense are the current period amortized portions of deferred outflows and/or inflows of resources related to changes in employers' proportionate share of the collective NOL and differences between actual employer contributions and proportionate share of total plan employer contributions.

# OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB Plans

At June 30, 2019, the University reported liabilities of \$85,496,666 and \$13,125 for its proportionate share of the net OPEB liabilities of the SCRHITF and the SCLTDITF, respectively. The net OPEB liability was measured as of June 30, 2018. The University's proportion of the net OPEB liability was based on the University's share of contributions to the OPEB Trust Funds relative to the contributions of all participating employers. At June 30, 2018, the University's proportion of the SCRHITF and the SCLTDITF was 0.603339% and 0.428761%, respectively.

For the year ended June 30, 2019, the University recognized net OPEB expenses of \$4,368,337 and \$34,395 for the SCRHITF and the SCLTDITF, respectively.

As discussed in paragraph 86 of GASB Statement No. 75, differences between expected and actual experience and changes in assumptions are recognized in OPEB expense using a systematic and rational method over a closed period equal to the average of the expected remaining service lives of all employees that are provided OPEB through the OPEB plan (active and inactive members) determined as of the beginning of the measurement period.

Additionally, differences between projected and actual earnings on OPEB plan investments should be recognized in OPEB expense using a systematic and rational method over a closed five-year period. For this purpose, the deferred outflows and inflows of resources are recognized in the OPEB expense as a level dollar amount over the closed period identified above.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB Plans, Continued

At June 30, 2019, the University reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

Deferred Outflows of Resources  Difference between Expected and Actual Experience \$ 1,280,779 - Changes of Assumptions
Changes of Assumptions  Net Difference between Projected and Actual Earnings On OPEB Plan Investments  Change in Proportion and Difference Between Employer Contributions and Proportionate Share of Plan Contributions  University Contributions Subsequent to the Measurement Date  TOTAL  August 1  2,978,485  327,827  7,625  7,625  2,978,485  33,878  41,503
Net Difference between Projected and Actual Earnings On OPEB Plan Investments Change in Proportion and Difference Between Employer Contributions and Proportionate Share of Plan Contributions Indicate the Measurement Date TOTAL  Sequence Actual Earnings 327,827  7,625  7,625  Change in Proportion and Difference Between Employer Contributions and Proportionate Share of Plan Contributions Indicate the Actual Earnings 327,827  7,625  2,978,487  327,827  7,625  4,587,091  Actual Earnings 327,827  7,625  Actual Earnings Actual
On OPEB Plan Investments 327,827 7,625 Change in Proportion and Difference Between Employer Contributions and Proportionate Share of Plan Contributions University Contributions Subsequent to the Measurement Date 2,978,485 33,878 TOTAL \$4,587,091 41,503
Change in Proportion and Difference Between Employer Contributions and Proportionate Share of Plan Contributions University Contributions Subsequent to the Measurement Date TOTAL  Substitution Subsequent to the Algorithm Subsequent to the Algorithm Subsequent to the Algorithm Subsequent Subsequen
Contributions and Proportionate Share of Plan Contributions  University Contributions Subsequent to the Measurement Date  TOTAL  2,978,485  33,878  41,503
Plan Contributions University Contributions Subsequent to the Measurement Date TOTAL  2,978,485 33,878 4,587,091 41,503
University Contributions Subsequent to the Measurement Date         2,978,485         33,878           TOTAL         \$ 4,587,091         41,503
Measurement Date       2,978,485       33,878         TOTAL       \$ 4,587,091       41,503
Deferred Inflows of Resources
Difference between Expected and Actual Experience \$ 29,789 803
Changes of Assumptions 6,962,008 855
Net Difference between Projected and Actual Earnings
On OPEB Plan Investments
Change in Proportion and Difference Between Employer Contributions and Proportionate Share of
Plan Contributions         3,902,136         927
TOTAL \$ 10,893,933 2,585

The \$2,978,485 and \$33,878 reported as deferred outflows of resources related to OPEB resulting from the University contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ended June 30, 2019. The \$2,978,485 represents the University contribution for the covered payroll surcharge of \$2,987,953 less the implicit subsidy of \$9,468 for the year ending June 30, 2019.

The other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB outstanding at June 30, 2018 will be recognized in OPEB expense as follows:

Year Ended June 30	SCRHITF		SCLTDITF	
2020	\$	(1,649,871)	1,851	
2021		(1,649,871)	1,851	
2022		(1,649,871)	1,851	
2023		(1,684,976)	914	
2024		(1,740,604)	(289)	
Thereafter		(910,134)	(1,138)	

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

### Long-term Expected Rate of Return

The long-term expected rate of return represents assumptions developed using an arithmetic building block approach primarily based on consensus expectations and market based inputs. The expected returns, along with the expected inflation rate, form the basis for the target asset allocation adopted at the beginning of the 2017 fiscal year. The long-term expected rate of return is produced by weighting the expected future real rates of return by the target allocation percentage and adding expected inflation. This information is summarized in the following table:

Asset Class	Target Asset Allocation	Expected Arithmetic Real Rate of Return	Allocation- Weighted Long- Term Expected Real Rate of Return
U.S. Domestic Fixed Income Cash Equivalents	80.00% 20.00%	2.09% 0.84%	1.67% 0.17%
Total	100.00%		1.84%
Expected Inflation			2.25%
Total Return			4.09%
Investment Return Assumption			4.00%

# Single Discount Rate

The Single Discount Rate of 3.62% was used to measure the total OPEB liability for the SCRHITF. The accounting policy for this plan is to set the Single Discount Rate equal to the prevailing municipal bond rate. Due to the plan's investment and funding policies, the difference between a blended discount rate and the municipal bond rate would be less than several basis points (several hundredths of one percent).

A Single Discount Rate of 3.91% was used to measure the total OPEB liability for the SCLTDITF. This Single Discount Rate was based on an expected rate of return on plan investments of 4.00% and a municipal bond rate 3.62%. The projection of cash flows to determine this Single Discount Rate assumed that employer contributions will remain at \$38.64 per year for each covered active employee. Based on these assumptions, the plan's Fiduciary Net Position and future contributions were sufficient to finance the benefit payments through the year 2037. As a result, the long-term expected rate of return on plan investments was applied to project benefit payments through the year 2037, and the municipal bond rate was applied to all benefit payments after that date.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 11 - POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB), Continued

# Sensitivity Analysis

The following table presents the University's proportionate share of the SCRHITF's and the SCLTDITF's net OPEB liability calculated using a Single Discount Rate of 3.62% and 3.91% respectively, as well as what the University's proportionate share of the plan's net OPEB liability would be if it were calculated using a Single Discount Rate that is one percent lower or one percent higher:

Sensitivity of the Net OPEB Liability to Changes in the Discount Rate					
Plan		% Decrease (2.62%)	Baseline Discount Rate (3.62%)	1% Increase (4.62%)	
SCRHITF	\$	100,723,285	85,496,666	73,222,805	
Sensitivity of the Net OPEB Liability to Changes in the Discount Rate					
Plan SCLTDITF	. <u>*</u>	% Decrease (2.91%) 19,616	Baseline Discount Rate (3.91%) 13,125	1% Increase (4.91%) 6,791	

Regarding the sensitivity of the University's proportionate share of the SCRHITF's net OPEB liability to changes in the healthcare cost trend rates, the following table presents the University's proportionate share of the plan's net OPEB liability, calculated using the assumed trend rates as well as what the University's proportionate share of the plan's net OPEB liability would be if were calculated using a trend rate that is one percent lower or one percent higher:

Sensitivity	of the Ne	t OPEB Liability to	Changes in the Healthcare	Cost Trend Rate
Plan	1	% Decrease	Current Healthcare Cost Trend Rate	1% Increase
SCRHITF	\$	70,349,952	85,496,666	105,078,561

# Additional Financial and Actuarial Information

This information was compiled from the OPEB Trust Funds audited financial statements for the fiscal year ended June 30, 2018, and the accounting and financial reporting actuarial valuation as of June 30, 2018. Additional financial information supporting the preparation of the Schedules (including the unmodified audit opinion on the financial statements and required supplementary information) is available in the OPEB Trust Funds audited financial statements.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 12 - DEFERRED INFLOWS OF RESOURCES

As of June 30, 2019, deferred inflows of resources related to pension plans is \$3,792,955 (see Note 10). As of June 30, 2019, the University has deferred inflows of resources related to postemployment benefits other than pensions (OPEB) of \$10,896,518 (see Note 11).

On April 19, 2017, the University received \$410,971 as a special one-time Division I distribution. These funds will be used over the next three fiscal years to directly support student-athletes through academic, career success, and diversity programs as well as for student-athlete health and well-being. At June 30, 2019, the University had \$136,990 in deferred inflows for this distribution. The remaining amount of deferred inflows of resources represents voluntary nonexchange transactions relating to a future period.

### NOTE 13 - CONTINGENCIES, LITIGATION, AND PROJECT COMMITMENTS

The University is party to various lawsuits arising out of the normal conduct of its operations. In the opinion of University management, there are no material claims or lawsuits against the University that are not covered by insurance or whose settlement would materially affect the University's financial position.

The University participates in certain Federal grant programs. These programs are subject to financial and compliance audits by the grantor or its representative. Such audits could lead to requests for reimbursement to the grantor agency for expenditures disallowed under terms of the grant. Management believes disallowances, if any, will not be material.

The University had outstanding commitments under construction contracts of \$282,692 at June 30, 2019 of which \$0 was attributable to capital projects and the remaining \$282,692 was attributable to repairs and maintenance. The University anticipates funding these projects out of current resources, current and future bond issues, private gifts, student fees and state capital improvement bond proceeds. The State has issued capital improvement bonds to fund improvements and expansion of State facilities. The University is not obligated to repay these funds to the State. Authorized funds can be requested as needed once State authorities have given approval to begin specific projects and project expenditures have been incurred. The University has \$0 of authorized state capital improvement bond proceeds available to draw at June 30, 2019.

Contingencies / Commitments - Non Governmental Discretely Presented Component Unit

### The Winthrop University Foundation

Due to the nature of the Foundation's normal activities, it is routinely subject to a variety of claims and demands by various individuals and entities. Loss contingencies are situations involving uncertainties as to possible loss. The uncertainties are resolved when certain events occur or fail to occur. Loss contingencies may result in litigation, claims, audit disallowances, threatened property loss, or uncollectible receivables. Such situations are loss contingencies if the related liability has not been recorded, yet a loss is reasonably possible. Guarantees of others' debts are loss contingencies, however, even if the probability of loss is remote. The Foundation maintains insurance against certain loss contingencies with liability policies and physical damage coverage. At the date of their report, management is not aware of any contingencies that will result in any material loss to the Foundation.

Contingencies - Non Governmental Discretely Presented Component Unit

# Winthrop University Real Estate Foundation, Inc.

In connection with the Bonds issued and outstanding (See Note 8), WUREF, LLC had entered into a \$16,400,000 fixed interest rate swap agreement in conjunction with the Series 2002A bond issuance to manage exposure from the variable interest rate connected to the bond.

Notes to the Financial Statements, Continued June 30, 2019

# **NOTE 14 - RELATED PARTIES**

The Alumni Association of Winthrop University is a separately chartered legal entity whose activities are primarily to provide financial assistance and other support to the University and its educational program. The Alumni Association is an eleemosynary corporation. The Association exists to promote the growth, progress and general welfare of Winthrop University and to foster among its former students a sentiment of regard for one another and a continuing attachment to their Alma Mater. Financial statements for this entity are audited by independent auditors and retained by them.

## NOTE 15 - DONOR RESTRICTED ENDOWMENTS

At June 30, 2019, the University held \$499,628 in permanent endowed and \$238,733 in quasi endowed funds. Net unrealized gain at June 30, 2019 was \$475,366. This amount is included in the restricted expendable scholarships and fellowships amount in the Statement of Net Position. If a donor has not provided specific instructions, State law permits the Board of Trustees to authorize for expenditure the net appreciation (realized and unrealized) of the endowment funds.

The income earned on endowments is spent for the purposes for which the endowments were established. At June 30, 2019, the income available to be spent is \$298,947 of which \$220,827 is restricted to specific purposes.

### **NOTE 16 - RISK MANAGEMENT**

The University is exposed to various risks of loss and maintains State or commercial insurance coverage for each of those risks. Management believes such coverage is sufficient to preclude any significant uninsured losses for the covered risks. Settlement claims have not exceeded this coverage in any of the past three years.

The State of South Carolina believes it is more economical to manage certain risks internally and set aside assets for claim settlement. Several State funds accumulate assets and the State itself assumes substantially all the risk for the following claims of covered employees:

Unemployment compensation benefits Worker's compensation benefits for job-related illnesses or injuries Health and dental insurance benefits Long-term disability and group-life insurance benefits

Employees elect health insurance coverage through either a health maintenance organization or through the State's self-insured plan.

The University and other entities pay premiums to the State's Insurance Reserve Fund (IRF), which issues policies, accumulates assets to cover the risk of loss, and pays claims incurred for covered losses relating to the following activities:

Theft, damage to, or destruction of assets
Real property, its contents, and other equipment
Motor vehicles and watercraft
Torts
Natural disasters
Medical malpractice claims against the Infirmary

The IRF is a self-insurer and purchases reinsurance to obtain certain services and to limit losses in certain areas. The IRF's rates are determined actuarially.

Notes to the Financial Statements, Continued June 30, 2019

# NOTE 16 - RISK MANAGEMENT, Continued

The University obtains coverage through a commercial insurer for employee fidelity bond insurance for all employees for losses arising from theft or misappropriation.

On August 21, 2018, during a roof construction project on the Music Conservatory / Byrnes Auditorium, a roof fire ignited involving the wooden framed hatch access cover to the Number 2 Supply Fan for the auditorium. The smoke from the fire and the extinguishing agent used to put out the fire quickly filled the auditorium and conservatory. Due to the massive extent of the cleanup, Winthrop has been working with State Insurance Reserve Fund (IRF) and consultants to determine the extent of the loss. Insurance proceeds are expected to cover the majority of the losses with respect to the building; however, there is a potential liability of up to \$550,000 in uncovered costs related to building repairs. Once the insurance proceeds are received, cleanup and restoration will begin, and the bidding on the Music Conservatory / Byrnes Auditorium (Byrnes Auditorium) project will resume.

### **NOTE 17 - OPERATING EXPENSES BY FUNCTION**

Operating expenses by functional classification for the year ended June 30, 2019 are summarized as follows:

Instruction	\$ 43,418,103
Research	1,948,154
Public Service	12,902,813
Academic Support	8,638,083
Student Services	16,658,164
Institutional Support	11,807,105
Operation and Maintenance of Plant	11,237,396
Scholarships and Fellowships	7,990,360
Auxiliary Enterprises	12,718,129
Depreciation	 5,160,593
Total Operating Expenses	\$ 132,478,900

### NOTE 18 - NONOPERATING FEDERAL GRANTS AND CONTRACTS

Nonoperating Federal grants and contracts for the year ended June 30, 2019 are summarized as follows:

State Fiscal Stabilization Funds	\$ -
Federal Pell Grant Program - 2017	-
Federal Pell Grant Program - 2018	141,992
Federal Pell Grant Program - 2019	 9,328,873
Total	\$ 9,470,865

Funds received for the Federal Pell program are recorded as nonoperating Federal grants and contracts in the accompanying Statement of Revenues, Expenses and Changes in Net Position. Prior to June 30, 2011, funds received for Pell were reported as operating grants and contracts.

Notes to the Financial Statements, Continued June 30, 2019

# **NOTE 19 - COMPONENT UNITS**

The Foundation and WUREF, Inc. maintain their accounts in accordance with the principals and practices of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> – Net assets that represent expendable funds available for the operations of the Foundation or WUREF, Inc. which are not otherwise limited by donor restrictions. Designated net assets represent amounts designated by the Board of Directors for purposes other than operations.

<u>Net assets with donor restrictions</u> – Net assets consisting of funds stipulated by donors for specific operating purposes or programs, those with time restrictions, or those not currently available for use until commitments regarding their use have been fulfilled. When donor-imposed time restrictions expire, or a donor-imposed purpose restriction is fulfilled, the net assets with donor restrictions are released to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation and WUREF, Inc. are also included as a component of net assets with donor restrictions.

<u>Split-interest trusts</u> – Split-interest trusts consist of contributions to a trust controlled by a trustee (often the Foundation) which requires the trustee to invest the gift and make periodic payments to designated beneficiaries during their lives. Upon the death of the beneficiaries, the remaining trust balance goes to the Foundation subject to any use restrictions in the trust agreement with the donor.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designed for future periods or restricted by donor for specific purposes are reported as net assets with donor restriction support.

Contributions are recorded as revenue when unconditional promises (pledges) to give are received. Pledges to give that are due in the next year are recorded at their net realizable value. Pledges to give that are due in subsequent years are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. Amortization of discounts is reported as additional contribution revenue according to donor-imposed restrictions if any.

# The Winthrop University Foundation

The Foundation is a separately chartered corporation organized exclusively to receive and manage private funds for the exclusive benefit and support of the University. The Foundation's activities are governed by its Board of Directors.

The University recorded Non Governmental gifts receipts of \$2,274,820 from the Foundation in nonoperating revenues for the fiscal year ending June 30, 2019. These funds were used to support University programs such as scholarships and fellowships. The Foundation reimburses the University for any purchases made by the University on behalf of the Foundation.

Component unit receivables as of June 30, 2019 are \$382,613 due from the Foundation.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 19 - COMPONENT UNITS, Continued

### The Winthrop University Foundation, Continued

### Purpose of Net Assets With Donor Restrictions

The Foundation's net assets with donor restrictions include amounts that are temporarily restricted for specified times and/or purposes and those that are permanently restricted for an indefinite period of time. All temporarily restricted net assets in the amount of \$709,933 are available for use by Winthrop University for student scholarships, or improving education programs or physical facilities. Net assets released from restrictions during 2018 were \$1,878,445 for expenses satisfying the restricted purpose of the donors.

Permanently restricted net assets in the form of split-interest agreements are available in the amount of \$1,439,164 for use by Winthrop University to support student scholarships and physical facilities. Net assets released in 2018 for these purposes totaled \$148,130.

Temporarily Restricted Net Assets Available \$ 709.933

Estimated Current Value of Trusts Which Upon the Deaths of the Beneficiaries Will Provide Endowments

1,439,164 \$ 2,149,097

The Foundation's net assets classification has not been significantly affected by the new regulations under the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA). The Foundation's spending and investment policies are designed to maintain the historical cost of all endowment gifts as permanent net assets and to appreciate those assets at a rate above inflation over the long-term for preservation of capital value.

### Winthrop University Real Estate Foundation, Inc.

In January 2004, WUREF Development, LLC, a separately wholly owned organization of WUREF, Inc., spent approximately \$19 million to construct a 406 bed resident student housing facility. Winthrop University has entered into an agreement with WUREF to provide management services for assigning students to rooms and collecting required fees. For the period July 1, 2018 thru June 30, 2019, the fee for management services amounted to \$170,010. WUREF Development, LLC reimburses the University for any purchases made by the University on behalf of the Foundation.

In addition, the University recorded Non Governmental gifts receipts of \$563,475 from WUREF Development, LLC in nonoperating revenues for the fiscal year ending June 30, 2019. These funds were primarily used to support student scholarships for the University.

Component unit receivables as of June 30, 2019 are \$1,105,815 due from WUREF, Inc.

### Net Assets without donor restrictions designated by the Board of Directors

At December 31, 2018, net assets without donor restrictions designated by the Board of Directors was \$102,529. In accordance with the Operations Reserve Funds Policy of WUREF, Inc., the Board of Directors (the "Board") reviews the Surplus Funds available from WUREF Development LLC for the previous audited year. The Board then allocates those funds to the ongoing operations of its subsidiaries, to Winthrop University (a related party) to further the University's mission, and to other uses determined by the Board.

Notes to the Financial Statements, Continued June 30, 2019

### NOTE 19 - COMPONENT UNITS, Continued

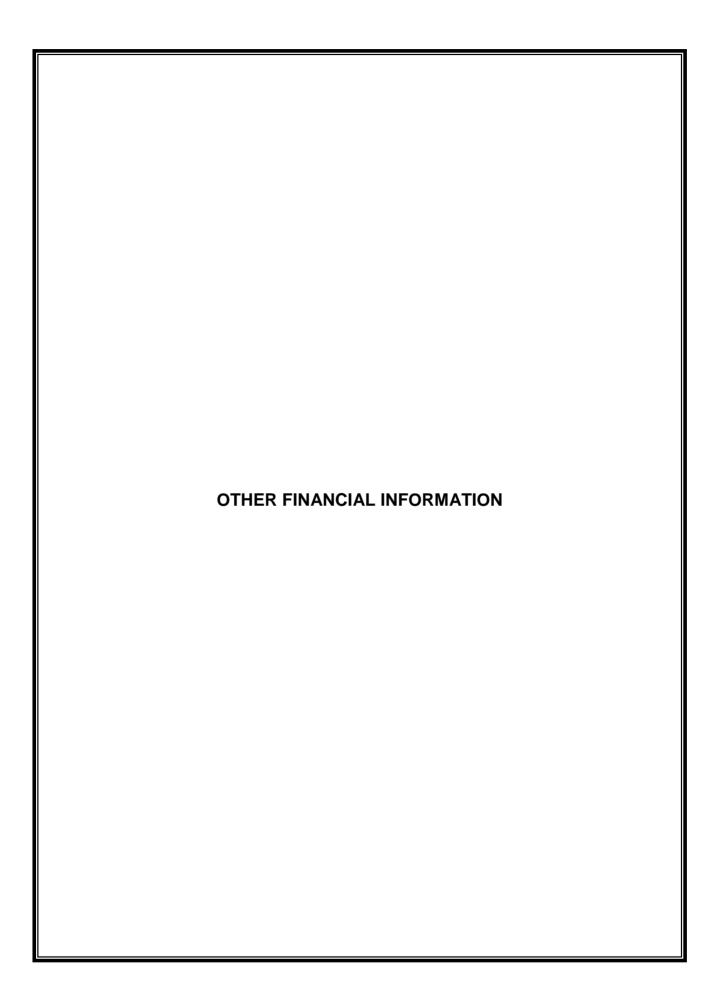
### Winthrop University Real Estate Foundation, Inc., Continued

Net assets without donor restrictions are designated by the Board for the following purposes:

Winthrop University	\$ 79,423
WUREF Development, LLC for bond renewal	10,000
WUREF, Inc. and WRE, LLC	 13,106
Total	\$ 102,529

### **NOTE 20 – SUBSEQUENT EVENTS**

On May 28, 2018, Winthrop University entered into a formal contract with a local development company to sell the Coke Bottling Plant located at the interaction of Cherry Road and College Avenue, Rock Hill SC. The development company made a full price offer of \$1.4M and requested a \$100,000 credit for potential abatement. Once the abatement estimates are received, the University will need to gain the State's approval to accept less than the appraised value of \$1.4M. The contract includes a 150 day due diligence period which will expire on October 30, 2019.



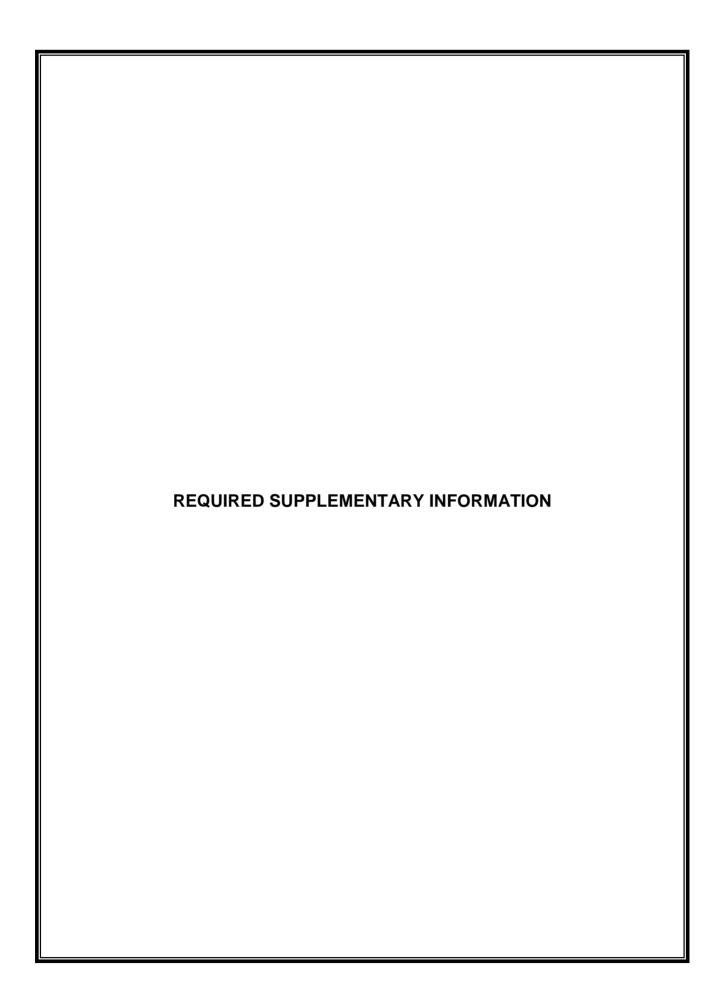
Schedule Reconciling State Appropriation Per the Financial Statements
To State Appropriation Recorded in State Accounting Records
For the Year Ended June 30, 2019

The University is granted an annual appropriation for operating purposes as authorized by the General Assembly of the State of South Carolina. State appropriations are recognized as nonoperating revenue when received and available. Amounts that are not expended by fiscal year-end lapse and are required to be returned to the General Fund of the State unless the University receives authorization from the General Assembly to carry the funds over to the next year.

The original appropriation is the University's base budget amount presented in the General Funds column of Section 5L of Part IA of the 2018-2019 Appropriation Act. The following is a reconciliation of the original appropriation as enacted by the General Assembly to state appropriations revenue reported in the financial statements for the fiscal year ended June 30, 2019:

### **Non-Capital Appropriations**

Non-Capital Appropriations per 2018-2019 Appropriations Act	\$ 17,212,957
State Budget and Control Board Allocations:	
State Budget and Control Board Approved Allocation for Pay Plan	_
Allocation for Health and Dental Insurance	212,568
Allocation for SCRS and PORS 1.00% Rate Increase	125,077
From SC Education Lottery Fund - Technology Program	362,400
From Commission on Higher Education - Academic Endowment Incentive Match	 10,184 -
Revised Non-Capital Appropriations - Legal Basis	17,923,186
Accrued Funding for Net Payroll Adjustments	(277,360)
Appropriations drawn but not expended during the current fiscal year	
Total Non-Capital Appropriations Recorded	
As Current Year Revenue	\$ 17,645,826
Capital Appropriations	
Proceeds drawn during the current fiscal year	\$ 429,103
Plus: Expenses incurred but not drawn during the current fiscal year	-
Less: Proceeds drawn but not expended during the current fiscal year	-
Total Capital Appropriations Recorded as Current Year Revenue	\$ 429,103
Research Infrastructure Bond Proceeds	
Proceeds drawn during the current fiscal year	\$ -
Plus: Expenses incurred but not drawn during the current fiscal year	-
Less: Proceeds drawn but not expended during the current fiscal year	-
Total Research Infrastructure Bond Proceeds Recorded As Current Year Revenue	\$ -



Schedule of Winthrop University's Proportionate Share of the SCRS and PORS Net Pension Liabilities
For the Years Ended June 30,

	2019	2018	2017	2016	2015
SCRS - South Carolina Retirement System					
Winthrop's Proportion of the Net Pension Liability	0.411364%	0.417993%	0.399163%	0.437758%	0.44535%
Winthrop's Proportionate Share of the Net Pension Liability	\$92,173,454	\$94,096,947	\$85,260,628	\$83,022,915	\$76,674,505
Winthrop's Covered-Employee Payroll	\$27,603,452	\$28,359,664	\$26,327,792	\$29,052,225	\$29,338,296
Winthrop's Proportionate Share of the Net Pension Liability as a Percentage of Its Covered Payroll	333.92%	331.80%	323.84%	285.77%	261.35%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	54.10%	53.30%	52.90%	57.00%	59.90%
PORS - South Carolina Police Officers Retirement System					
Winthrop's Proportion of the Net Pension Liability	0.043433%	0.05570%	0.05494%	0.05576%	0.05535%
Winthrop's Proportionate Share of the Net Pension Liability	\$1,230,690	\$1,526,053	\$1,393,412	\$1,215,309	\$1,059,697
Winthrop's Covered-Employee Payroll	\$601,177	\$745,378	\$700,344	\$690,800	\$659,511
Winthrop's Proportionate Share of the Net Pension Liability as a Percentage of Its Covered Payroll	204.71%	204.74%	198.96%	175.93%	160.68%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	61.70%	60.90%	60.40%	64.60%	67.50%

### Schedule of Winthrop University's SCRS and PORS Contributions For the Years Ended June 30,

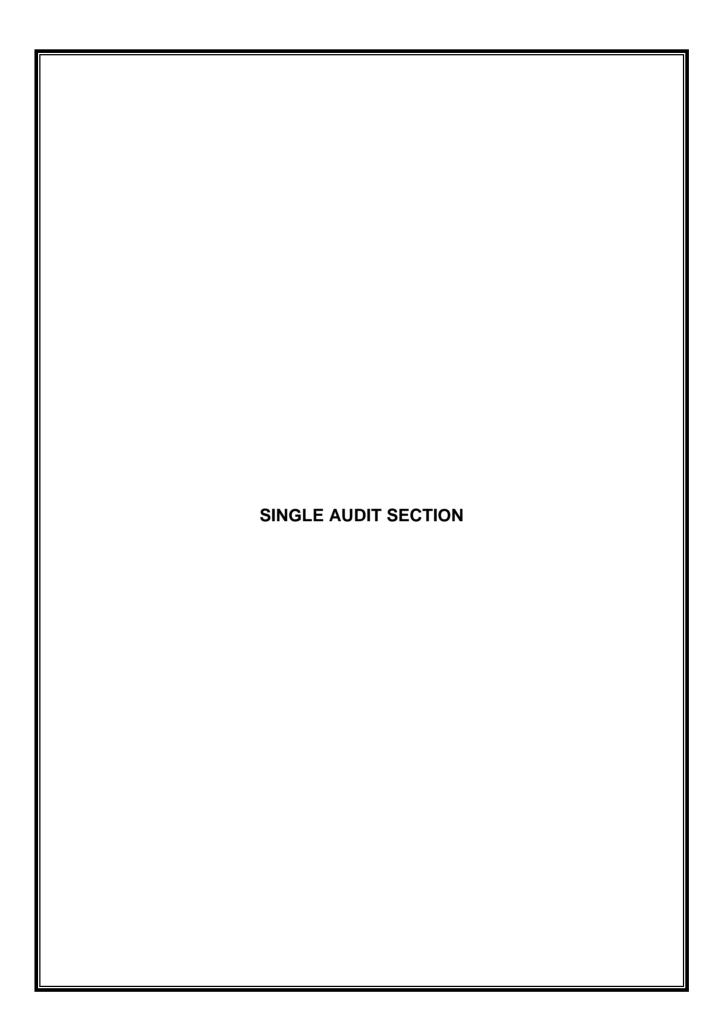
	2019	2018	2017	2016	2015
SCRS - South Carolina Retirement System					
Contractually Required Contribution	\$5,486,050	\$5,280,158	\$4,876,141	\$4,275,085	\$4,473,914
Contribution in Relation to the Contractually Required Contribution	(\$5,486,050)	(\$5,280,158)	(\$4,876,141)	(\$4,275,085)	(\$4,473,914)
Contribution Deficiency / (Excess)	\$ -	\$ -	\$ -	\$ -	\$ -
University's Covered Payroll	\$25,848,572	\$27,603,452	\$28,359,664	\$26,327,792	\$29,052,225
Contributions as a Percentage of Covered Payroll	21.22%	19.13%	17.19%	16.24%	15.40%
PORS - South Carolina Police Officers Retirement System					
Contractually Required Contribution	\$99,573	\$90,438	\$106,142	\$96,228	\$92,635
Contribution in Relation to the Contractually Required Contribution	(\$99,573)	(\$90,438)	(\$106,142)	(\$96,228)	(\$92,635)
Contribution Deficiency / (Excess)	\$ -	\$ -	\$ -	\$ -	\$ -
University's Covered Payroll	\$619,333	\$601,177	\$745,378	\$700,344	\$690,800
Contributions as a Percentage of Covered Payroll	16.08%	15.04%	14.24%	13.74%	13.41%

WINTHROP UNIVERSITY
Schedule of Winthrop University's Proportionate Share of the Net OPEB Liability
For the Year Ended June 30,

	2019	2018
South Caroline Retiree Health Insurance Trust Fund (SCRHITF)		
Winthrop's Proportion of the OPEB Liability	0.603339%	0.633964%
Winthrop's Proportionate Share of the Net OPEB Liability	\$85,496,666	\$85,869,385
Winthrop's Covered Payroll	\$51,979,351	\$53,461,195
Winthrop's Proportionate Share of the Net OPEB Liability as a Percentage of Its Covered Payroll	164.48%	160.62%
Plan Fiduciary Net Position as a Percentage of the Total OPEB Liability	7.91%	7.60%
South Carolina Long-term Disability Insurance Trust Fund (SCLTDI	<b>ΓF</b> )	
Winthrop's Proportion of the OPEB Liability	0.428761%	0.427446%
Winthrop's Proportionate Share of the Net OPEB Liability	\$13,125	\$7,749
Plan Fiduciary Net Position as a Percentage of the Total OPEB Liability	92.20%	95.29%

# WINTHROP UNIVERSITY Schedule of Winthrop University's OPEB Contributions For the Year Ended June 30,

	2019	2018				
South Carolina Retiree Health Insurance Trust Fund (SCRHITF)						
Contractually Required Contribution	\$2,978,485	\$2,790,604				
Contribution in Relation to the Contractually Required Contribution	(\$2,978,485)	(\$2,790,604)				
Contribution Deficiency / (Excess)	\$ -	\$ -				
University's Covered Payroll	\$49,387,650	\$51,979,351				
Contributions as a Percentage of Covered Payroll	6.03%	5.37%				
South Carolina Long-term Disability Insurance Trust Fund (SCLTDITF)						
Contractually Required Contribution	\$33,878	\$34,132				
Contribution in Relation to the Contractually Required Contribution	(\$33,878)	(\$34,132)				
Contribution Deficiency / (Excess)	\$ -	\$ -				
University's Covered Payroll	n/a	n/a				
Contributions as a Percentage of Covered Payroll	n/a	n/a				



## Schedule of Expenditures of Federal Awards as of June 30, 2019

FEDERAL GRANTOR	CFDA	Grant or Contract		Total
Pass-Through Entity	Number	Number		Expenditures
Program Title	Number	ramber		FY2019
Department of Justice / Office of Justice Programs Comprehensive Opioid Abuse Site-Based Program TOTAL NATIONAL SECURITY AGENCY	16.838			31,254 \$ 31,254
National Science Foundation				
Geosciences	47.050	ERA-1664247	R&D	4,752
Subtotal 47.050				\$ 4,752
Ossial Bahasianaland Faranania Osianaa	47.075	EAIN 4040000	DOD	40.450
Social, Behavioral and Economic Sciences	47.075	FAIN-1840898	R&D	12,152
Social, Behavioral and Economic Sciences	47.075	SES-1527762	R&D	2,000
Subtotal 47.075				\$ 14,152
Education and Human Resources	47.076	DUE-1540690	R&D	207,079
Pass-Through Claremont University				•
Education and Human Resources	47.076		R&D	998
Subtotal 47.046				\$ 208,077
Off. 11	47.000	014 4055540	505	.=
Office of Integrative Activities Subtotal 47.083	47.083	OIA-1655740	R&D	272,025
				\$ 272,025
TOTAL NATIONAL SCIENCE FOUNDATION				\$ 499,006
Small Business Administration Pass-Through the University of South Carolina				
Small Business Development Centers	59.037	SBAHQ-18-B-0039		162,056
Small Business Development Centers	59.037	SBAHQ-18-B-0039		174,135
TOTAL SMALL BUSINESS ADMINISTRATION				\$ 336,191
DEPARTMENT OF EDUCATION Offices of Federal Student Aid & Postsecondary Education Student Financial Assistance Cluster Supplemental Education Opportunities Grant	84.007	PO07A183816	SFA	223,126
Subtotal 84.007				\$ 223,126
5 1 100 1 5	0.4.000	B0004400040	054	4== 400
Federal Work Study Program	84.033	P033A183816	SFA	177,499
Subtotal 84.033				\$ 177,499
Federal Perkins Loan Program	84.038	P038A063816	SFA	2,267,784
Subtotal 84.038				\$ 2,267,784
Federal PELL Grant Program	84.063	PO063P170379	SFA	141,992
Federal PELL Grant Program	84.063	PO063P180379	SFA	9,328,873
Subtotal 84.063				\$ 9,470,865
Fodoral Direct Student Lean Brogram EV19	84.268	P268K180379	SFA	47,754
Federal Direct Student Loan Program FY18 Federal Direct Student Loan Program FY19			SFA	•
Subtotal 84.268	84.268	P268K190379	SFA	38,693,942 \$ 38,741,696
Subtotal 04.200				ψ 30,141,080
Teacher Education Assistance for College and Higher Education Grants	84.379	P379T180379	SFA	934
Teacher Education Assistance for College and Higher	84.379	P379T190379	SFA	247,065
Education Grants	07.073	1 07 01 1 0 0 1 0	51 7	
Subtotal 84.379				\$ 247,999
Subtotal - Student Financial Aid Cluster				\$ 51,128,969

Schedule of Expenditures of Federal Awards as of June 30, 2019

FEDERAL GRANTOR Pass-Through Entity Program Title	CFDA Number	Grant or Contract Number		Total Expenditures FY2019
<b>DEPARTMENT OF EDUCATION</b> Offices of Federal Student Aid & Postsecondary Education Student Financial Assistance Cluster				
TRIO Cluster TRIO - Student Support Services Subtotal 84.042	84.042	84-042A2015-1		258,112 \$ 258,112
TRIO - McNair Post Baccalaureate Achievement TRIO - McNair Post Baccalaureate Achievement Subtotal 84.217 Subtotal - TRIO Cluster	84.217 84.217	P217A130111 P217A170094		72,009 165,161 \$ 237,170 \$ 495,282
Office of Special Education and Rehabilitative Services  English Language Acquisition State Grants  Subtotal 84.365	84.365	T362Z160278	R&D	328,739 \$ 328,739
US Department of Health and Human Services National Institute of Health Biomedical Research and Research Training Pass-Through the University of South Carolina	93.859	31-2083 SXN 4		\$ 51,952,990 1,515
Biomedical Research and Research Training Subtotal 93.859	93.859	2P20GM103499-15	R&D	199,709 \$ 201,224
US Department of Health and Human Services National Institute of Health Pass Through SC Substance Abuse & Mental Health Services Administration (SAMSHA) Substance Abuse and Mental Health Services-Projects of Regional and National Significance Subtotal - 93.243	93.243	1H79T1080313-01		\$ 18,496 \$ 18,496
DHEC BRFSS and CHAS Subtotal - 93.243	93.336	4000042710		\$ 268,726 \$ 268,726
TOTAL US DEPARTMENT OF HEALTH AND HUMAN SERVICES				\$ 488,446
Corporation for National and Community Service  Volunteers in Service to America  Subtotal 94.013	94.013	10VSSSC001		394 \$ 394
TOTAL CORPORATION FOR NATIONAL AND COMMUNITY SERVICE				\$ 394
TOTAL ALL FEDERAL FUNDS				\$ 53,308,281

MEMBERS AMERICAN INSTITUTE OF CPAS

PRIVATE COMPANIES PRACTICE SECTION
SOUTH CAROLINA ASSOCIATION OF CPAS
GOVERNMENTAL AUDIT QUALITY CENTER

### CLINE BRANDT KOCHENOWER

& Co., P.A.

Certified Public Accountants

Established 1950

ALBERT B. CLINE, CPA (1923-2013) RAYMOND H. BRANDT, CPA

BEN D. KOCHENOWER, CPA, CFE, CVA, CICA, CGMA TIMOTHY S. BLAKE, CPA, PFS BRANDON A. BLAKE, CPA

Independent Auditors' Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

The Board of Trustees of Winthrop University Rock Hill, South Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and the discretely presented component units of Winthrop University, a discretely presented component unit of the State of South Carolina, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Winthrop University's basic financial statements, and have issued our report thereon dated September 27, 2019. Our report includes a reference to other auditors who audited the financial statements of the Winthrop University Foundation and Winthrop University Real Estate Foundation, Inc. as described in our report on Winthrop University's financial statements. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors. The Winthrop University Foundation and Winthrop University Real Estate Foundation, Inc.'s financial statements were not audited in accordance with *Government Auditing Standards*.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Winthrop University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Winthrop University's internal control. Accordingly, we do not express an opinion on the effectiveness of the Winthrop University's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Winthrop University Rock Hill, South Carolina Page Two

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Winthrop University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed one instance of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying schedule of findings and questioned costs as item 2019-001.

### Winthrop University's Response to Findings

Ceihala - TRAA

Winthrop University's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. Winthrop's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Gaffney, SC

September 27, 2019

Members American Institute of CPAS

PRIVATE COMPANIES PRACTICE SECTION
SOUTH CAROLINA ASSOCIATION OF CPAS
GOVERNMENTAL AUDIT QUALITY CENTER

### CLINE BRANDT KOCHENOWER

& Co., P.A.

Certified Public Accountants

Established 1950

ALBERT B. CLINE, CPA (1923-2013) RAYMOND H. BRANDT, CPA

BEN D. KOCHENOWER, CPA, CFE, CVA, CICA, CGMA TIMOTHY S. BLAKE, CPA, PFS BRANDON A. BLAKE, CPA

Independent Auditors' Report On Compliance
For Each Major Program And On Internal Control Over
Compliance Required By The Uniform Guidance

The Board of Trustees of Winthrop University Rock Hill, South Carolina

### Report on Compliance for Each Major Federal Program

We have audited Winthrop University's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Winthrop University's major federal programs for the year ended June 30, 2019. Winthrop University's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of the University's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of *Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Winthrop University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination on Winthrop University's compliance.

### **Opinion on Each Major Federal Program**

In our opinion, Winthrop University, complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended June 30, 2019.

Winthrop University Rock Hill, South Carolina Page Two

#### Other Matters

The results of our auditing procedures disclosed one instance of noncompliance which is required to be reported in accordance with the Uniform Guidance and which is described in the accompanying schedule of findings and questioned costs as item 2019-001. Our opinion on each major federal program is not modified with respect to this matter.

Winthrop University's response to the noncompliance finding identified in our audit is described in the accompanying schedule of findings and questioned costs. Winthrop's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

### **Report on Internal Control Over Compliance**

Management of Winthrop University is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirement referred to above. In planning and performing our audit of compliance, we considered Winthrop University's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Winthrop University's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Gaffney, SC

September 27, 2019

C. LL/1 - TRAA

Notes to Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2019

### 1. GENERAL

The accompanying Schedule of Expenditures of Federal Awards presents the activity of all federal award programs of Winthrop University. The reporting entity is defined in Note 1 of the University's financial statements. All federal awards received directly from federal agencies, as well as federal awards passed through other government agencies, are included on the schedule.

### 2. BASIS OF ACCOUNTING

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting, which is described in Note 1 of the University's financial statements.

### 3. LOAN PROGRAMS

The University has students who have approved loans which were received by those students during the current year. The University is not the lender, it only processes them for the lender the student chooses. The totals and types of loans received for the current fiscal year are:

Federal Direct Loans \$ 38,741,696

The Federal Perkins Loan Program is administered directly by the University and balances and transactions relating to the program are included in the University's financial statements. The balance of loans outstanding under the Federal Perkins Loan program was \$1,832,870 as of June 30, 2019. The expenditures for June 30, 2019 are calculated as follows:

June 30, 2018 Loan Balance Current Year Loans Made Current Year Administrative Cost Allowance	\$ 2,267,784 - -
Total	\$ 2,267,784

Summary Schedule of Prior Audit Findings June 30, 2019

### **Findings Relating to the Financial Statements:**

There were no findings relating to the financial statements.

### Findings and Questioned Costs Relating to Federal Awards:

There were no findings and questioned costs relating to federal awards.

### **Winthrop University**

Schedule of Findings and Questioned Costs June 30, 2019

### **Summary of Auditors' Results:**

- An unmodified opinion was issued on Winthrop University's basic financial statements dated September 27, 2019.
- There were no material weaknesses or significant deficiencies relating to the financial statements reported in the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements performed in accordance with Government Auditing Standards
- One instance of noncompliance material to the financial statements of Winthrop University, which
  would be required to be reported in accordance with Government Auditing Standards, was
  disclosed during the audit.
- The auditor's report on compliance for the major federal award programs for Winthrop University expresses an unmodified opinion.
- There were no material weaknesses or significant deficiencies relating to the audit of major federal awards reported in the Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance.
- Audit finding that is required to be reported in accordance with 2 CFR section 200.516(a) is reported
  in this schedule.
- Major federal programs:

Student Financial Aid Cluster from the U.S. Department of Education

Federal Supplemental Education Opportunity Grants (FSEOG)	CFDA #84.007
Federal Work-Study	CFDA #84.033
Federal Perkins Loan Program	CFDA #84.038
Federal PELL Grant	CFDA #84.063
Federal Direct Student Loans	CFDA #84.268
Federal TEACH Grants	CFDA #84.379

Small Business Administration
Pass-Through the University of South Carolina

Small Business Development Centers CFDA #59.037

The threshold for distinguishing between Type A and Type B Programs was \$750,000.

Winthrop University is a low risk auditee according to the criteria in the Uniform Guidance.

### Winthrop University

Schedule of Findings and Questioned Costs, Continued June 30, 2019

### Findings Relating to the Financial Statements:

There were no findings relating to the financial statements.

### Findings and Questioned Costs Relating to Federal Awards:

### **DEPARTMENT OF EDUCATION**

Finding 2019- 001 Gramm-Leach -Bliley Act- Student Information Security- Student Financial Aid Cluster

**Condition:** The University has designated an individual to coordinate its information security

system, has developed its Information Security Implementation Plan, and has yet to complete a risk assessment that addresses the three required areas noted in 16

CFR 314.4(b).

Criteria: The Gramm-Leach-Bliley Act requires the University to explain their information-

sharing practices to their customers and to safeguard sensitive data.

Cause: An Information Security Implementation Plan has not been fully implemented.

Effect: The University is not currently in full compliance with its Program Participation

Agreement with the Department of Education and the Gramm-Leach-Bliley Act.

Recommendation: We recommend that the University complete the implementation of its Information

Security Implementation Plan.



### Office of the President

October 1, 2019

# Response to 2018-19 Audit Finding Regarding Gramm-Leach –Bliley Act- Student Information Security to the U.S. Department of Education

Winthrop agrees that it is not currently in full compliance with some of the components of the Gramm-Leach-Bliley Act. Winthrop further agrees with the recommendation that the University complete the components of the Information Security Implementation Plan.

After multiple failed searches, Winthrop did fill an information security position on June 1, 2019 as a new role charged with developing a mature information security plan for the University.

Winthrop University does comply with 314.4(b)(1) by mandating annual security training for all employees.

Winthrop University reviews all agreements with third party contractors on numerous facets to include data protection and security standards as required under 3.14.4 (d).

### **Corrective Action**

The University's President has approved an Information Security Implementation Plan that includes completing a comprehensive risk assessment covering all three required areas noted in 16 CFR 314.4(b). The University is committed to full implementation of this plan and will provide adequate resources toward accomplishing this objective.

Dr. Daniel F. Mahony

President