

## WINTHROP UNIVERSITY

Notice of Intent to Sole Source Procurement Officer: Phone: E-Mail Address:

Officer: Anna Triester
Phone: (803) 323-2143
ddress: triestera@winthrop.edu

**POSTING DATE:** December 8, 2023

In accordance with §11-35-1560 (A) of the SC Consolidated Procurement Code, it is the intent of Winthrop University (Winthrop) to award without competition a sole source contract in accordance with Regulation 19-445.2105 (B) (5) where the item is one of a kind for a unique capabilities for Integrated Program System Plus(PES+)

From Sightlines, LLC on the basis of:

Sightlines, LLC is proprietary Return on Physical Assets (ROPA) process fosters a shared vision and common language among campus stakeholders for efficient facilities management. It focuses on Asset Reinvestment, Annual Stewardship, Operating Effectiveness, and Customer Service, leading to informed resource allocation, reduced operating costs, and improved service. ROPA uniquely reveals the interrelationships within these four areas, offering holistic solutions to operational and capital planning challenges.

Sightlines maintains a comprehensive annual database covering 350+ institutions across 40 states and Canada, totaling over 25,000 buildings and 1 billion square feet. This database tracks \$15 billion in capital and operating budgets, including public four-year and community colleges and private nonprofit institutions. Accessible for benchmarking, the data is verified through annual on-site campus meetings. Sightlines' member database is unparalleled in providing comparative data and insights.

Given that peer data is already part of their annual database, our expenses will only cover our data collection and analysis. After thorough research, we found no other firms offering comparable services with access to such an extensive cross-sectional institution database.

**ESTIMATED VALUE:** \$350,000 through 12/18/2028

**QUESTIONS/RESPONSES/ADDITIONAL INFORMATION:** Shall be addressed to the email address of the Procurement Officer indicated above.

**PROTESTS** If you are aggrieved in connection with the award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest an award, you must (i) submit notice of your intent to protest within five (5) business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: <a href="mailto:protest-mmo@mmo.sc.gov">protest-mmo@mmo.sc.gov</a> or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or canceled, Winthrop will enter into a contract for these services. Contractor should not perform work on or incur any costs associated with this notice prior to the receipt of a purchase order. Winthrop assumes no liability for any expenses incurred prior to issuance of a purchase order.